

<b>Postage Meter Rental (Reference Part 3.19)</b>		
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>	DUE TO 2019 GAAP CHANGES, THE PRICING ON THIS PAGE IS FOR LEGACY POSTAGE METER RENTALS ONLY, WITH THE EXCEPTION OF INFINITY PRINTING DEVICE. FOR NEW ORDERS, REFER TO THE METER SUBSCRIPTION PRICE ON THE SOFTWARE LICENSE AND SUBSCRIPTION TAB OF PRICE BOOK.
<b>Required</b>		
Percent (%) Discount from MSRP off Base Category Equipment	17%	
<b>Maintenance Included in Rental Price</b>		** In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS.

Item	Category	Description	Monthly Meter MSRP	Monthly Contract Price	% Of MSRP
1RPT	POSTAGE METER RENTALS	PSD, US DM INFINITY PERMIT METER	\$137.00/MONTH	\$113.71/MONTH	17%
1W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT+3000	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-ML	POSTAGE METER RENTALS	METER FOR CONNECT+500	\$104.00/MONTH	\$86.32/MONTH	17%
1W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT+1000/2000	\$104.00/MONTH	\$86.32/MONTH	17%
4W00-MH	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+3000 & SENDPRO P3000	\$100.00/MONTH	\$83.00/MONTH	17%
4W00-ML	POSTAGE METER RENTALS	METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER15000	\$66.00/MONTH	\$54.78/MONTH	17%
4W00-MM	POSTAGE METER RENTALS	METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000	\$76.00/MONTH	\$63.08/MONTH	17%

Mailing Systems, Ultra Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	41%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
COVER-SPM	ULTRA LOW VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SPM/MAILSTATION	\$41.00	\$26.65	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
H200	ULTRA LOW VOLUME MAILING SYSTEMS	SENDPRO MAILSTATION WITH 5LB SCALE	\$1,261.00	\$706.16	44%	\$13.50	\$10.80	20%	\$1.00	n/a	n/a	n/a	n/a



Mailing Systems, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	
<b>Offerors Response</b>	
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	27%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	31%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
ZHC5	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHC4	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C400 BASE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHE2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	P8 PRESORT XTRA RATES	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHE1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	P10T CLASS COMMERCIAL PRESORT RATES	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH29	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	95 LPM SPEED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH27	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ZH00 65 LPM	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF5	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+2000/SENDPRO2000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$612.54	\$490.03	20%	\$45.52	n/a	n/a	n/a	n/a
MSF4	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+1000/SENDPRO1000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$253.63	\$202.90	20%	\$18.85	n/a	n/a	n/a	n/a
MSF2	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ BASIC WOV FEEDER	\$0.00	\$0.00	0%	\$612.54	\$490.03	20%	\$45.52	n/a	n/a	n/a	n/a
MSF1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILSTREAM BASIC FEEDER-HT	\$0.00	\$0.00	0%	\$253.63	\$202.90	20%	\$18.85	n/a	n/a	n/a	n/a
MP96001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP8115	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	15 LB UPGRADE	\$0.00	\$0.00	0%	\$23.00	\$18.40	20%	\$1.71	n/a	n/a	n/a	n/a
MP8110	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	10 LB UPGRADE	\$0.00	\$0.00	0%	\$12.00	\$9.60	20%	\$0.89	n/a	n/a	n/a	n/a
HZ80001	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DROP STACKER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSD	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130/70 LPM SPEED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	130 LPM SPEED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFM	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER ENABLED	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	50 DEPT ANALYTICS	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFZ0	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFER	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ERR RATES	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E90002	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ACCOUNTING USB HUB	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAYL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (50)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAXL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAYL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAZL	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (1000)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APXML	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	COST ACCTG ACCOUNTS LEVEL (100000)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
9H02	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO USA LIVE FEDRAMP BASE	\$0.00	\$0.00	0%	\$420.00	\$336.00	20%	\$31.21	n/a	n/a	n/a	n/a
ZHC425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVIP	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	MAILCENTER PRINTER	\$0.00	\$0.00	0%	\$498.00	\$398.40	20%	\$37.01	n/a	n/a	n/a	n/a
COVER-SPC	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SENDPRO C	\$64.00	\$44.16	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
COVER-SPCA	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PROTECTIVE DUST COVER - SENDPRO C AUTO	\$75.50	\$52.10	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EQ44162	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DISPLAY TABLE STAND	\$120.00	\$82.80	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IMPX	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$222.00	\$153.18	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH22	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 5 OR 10LB	\$222.00	\$153.18	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP3X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$449.00	\$309.81	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH23	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 15 OR 30LB	\$449.00	\$309.81	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E48	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	SP100 LABEL PRINTER	\$619.00	\$427.11	31%	\$38.00	\$30.40	20%	\$2.82	n/a	n/a	n/a	n/a
1E44	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DESKTOP THERMAL ROLL PRINTER	\$619.00	\$427.11	31%	\$69.00	\$55.20	20%	\$5.13	n/a	n/a	n/a	n/a
AP5B	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160 LPM SPEED	\$835.00	\$559.45	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1C	MEDIUM VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, LV	\$909.00	\$664.00	27%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP4X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$1,005.00	\$693.45	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH24	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGH 70LB	\$1,005.00	\$693.45	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH30	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	UPGRADE TO 120 LPM SPEED	\$1,145.00	\$790.55	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C425	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425	\$1,576.00	\$819.52	48%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP5X	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,358.00	\$935.64	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5E	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	160/95 LPM SPEED	\$1,835.00	\$1,266.15	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C2C1	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO BUNDLE	\$2,749.00	\$1,347.01	51%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
AP5C	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180 LPM SPEED	\$2,770.00	\$1,855.90	33%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C2C2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C425 - SENDPRO PLUS BUNDLE	\$5,368.00	\$2,458.64	27%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
C5C	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 95	\$3,601.00	\$2,628.73	27%	\$389.00	\$311.20	20%	\$28.91	n/a	n/a	n/a	n/a
AP5F	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180/115 LPM SPEED	\$4,195.00	\$2,894.55	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
C5C1	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO 120	\$6,052.00	\$4,417.96	27%	\$419.00	\$335.20	20%	\$31.14	n/a	n/a	n/a	n/a
C5C3	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO AUTOFEED PRO SHIPPING	\$6,681.00	\$4,877.13	27%	\$456.00	\$364.80	20%	\$33.89	n/a	n/a	n/a	n/a
C5C2	MEDIUM VOLUME MAILING SYSTEMS	SENDPRO C AUTO PRO MAILING	\$7,058.00	\$5,152.34	27%	\$637.00	\$509.60	20%	\$47.34	n/a	n/a	n/a	n/a
AP5L	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	2000 160/95LPM	\$8,335.00	\$5,751.15	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBA	MEDIUM VOLUME MAILING SYSTEMS	MAILCENTER 1000	\$8,365.00	\$6,106.45	27%	\$274.00	\$219.20	20%	\$20.36	n/a	n/a	n/a	n/a
HVBB	MEDIUM VOLUME MAILING SYSTEMS	MAILCENTER 2000	\$9,265.00	\$6,763.45	27%	\$662.00	\$529.60	20%	\$49.20	n/a	n/a	n/a	n/a
AP5M	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	180/115 LPM	\$10,835.00	\$7,476.15	31%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CA4E1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAD1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	ENTERPRISE COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAC1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	PREMIUM COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAB1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	BASIC COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAA1	MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES	BRONZE COST ACCOUNTING FOR PSERIES	\$0.00/MONTH	\$0.00/MONTH	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Mailing Systems, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this solicitation Scope of Work.	
<b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	38%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW9007	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFXA	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF51	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFWV	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAW	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES DWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAN	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAL	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAB	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED WJOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
AP9B	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5G	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90650	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSR	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ 3000/SENDPRO3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW9067	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$115.00	\$74.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES PC SYSTEM CONNECT	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$170.00	\$110.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$215.00	\$139.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$215.00	\$139.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$215.00	\$140.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SWVD	HIGH VOLUME MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$253.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFR4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	USPS BRM RATES	\$510.00	\$332.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90020	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$540.00	\$351.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	HIGH VOLUME MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$550.00	\$357.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$765.00	\$497.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$765.00	\$497.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MELO	HIGH VOLUME MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$800.00	\$563.58	38%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SD95	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$902.00	\$586.30	35%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
MSD2	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$605.00	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SPY8	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$957.00	\$622.05	35%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MW90024	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,165.00	\$757.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPR	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA4	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSH	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,655.00	\$883.70	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA7	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA9	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	HIGH VOLUME MAILING SYSTEMS FURNITURE	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,358.00	\$1,603.18	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVPS	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	MAILCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
SVWE	HIGH VOLUME MAILING SYSTEMS FURNITURE	CONSOLE	\$2,374.92	\$1,662.44	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP51	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$6,675.00	\$3,604.50	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$4,212.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AP5K	HIGH VOLUME MAILING SYSTEMS ACCESSORIES	310/205 LPM SPEED	\$14,565.00	\$7,865.10	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBD	HIGH VOLUME MAILING SYSTEMS	MAILCENTER 3000	\$21,800.00	\$13,516.00	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Mailing Systems, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	
<b>Offerors Response</b>	
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	38%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	35%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MSD1	PRODUCTION MAILING SYSTEMS ACCESSORIES	10" COLOR TOUCH DISPLAY	\$0.00	\$0.00	0%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
MW90007	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFPA	PRODUCTION MAILING SYSTEMS ACCESSORIES	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IF51	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS SPECIAL SERVICES SOFTWARE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFNV	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW STARTUP KIT FOR DM125/225	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAW	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES DWORKS INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAN	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 300 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAM	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 100 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAL	PRODUCTION MAILING SYSTEMS ACCESSORIES	INVIEW 50 DEPT ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFAB	PRODUCTION MAILING SYSTEMS ACCESSORIES	DEPARTMENT ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBK	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APFD	PRODUCTION MAILING SYSTEMS ACCESSORIES	ENERGY STAR ENABLED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF3	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ ENHANCED NOW FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
APFB	PRODUCTION MAILING SYSTEMS ACCESSORIES	COLOR GRAPHICS PRINTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSG	PRODUCTION MAILING SYSTEMS ACCESSORIES	165/105 LPM SPEED	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZ1	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90650	PRODUCTION MAILING SYSTEMS ACCESSORIES	ROLL TAPE KIT	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSF6	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ 3000/SENDPRO3000 DLA PRELOADED FEEDER	\$0.00	\$0.00	0%	\$1,707.24	\$1,365.79	20%	\$126.88	n/a	n/a	n/a	n/a
MP4W	PRODUCTION MAILING SYSTEMS ACCESSORIES	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP3W	PRODUCTION MAILING SYSTEMS ACCESSORIES	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
APKM	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO - UNLIMITED ACCOUNTING	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW92705	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" DISPLAY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90667	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	\$65.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
N199	PRODUCTION MAILING SYSTEMS ACCESSORIES	SCALE STAND (MP30)	\$115.00	\$74.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW97182	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN ADAPTER	\$155.00	\$101.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF8	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APF9	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+ /SENDPRO P CREATIVE FONTS	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90705	PRODUCTION MAILING SYSTEMS ACCESSORIES	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$165.00	\$107.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HV97500	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS LAN CLIENT	\$170.00	\$110.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90701	PRODUCTION MAILING SYSTEMS ACCESSORIES	100' LAN CABLE	\$215.00	\$139.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90147	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS KEYBOARD	\$215.00	\$139.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90702	PRODUCTION MAILING SYSTEMS ACCESSORIES	WIRELESS 4-PORT ROUTER	\$315.00	\$204.75	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWD	PRODUCTION MAILING SYSTEMS FURNITURE	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$276.00	\$207.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFA2	PRODUCTION MAILING SYSTEMS ACCESSORIES	BASIC ACCOUNTING (100 DEPT)	\$390.00	\$253.50	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFR4	PRODUCTION MAILING SYSTEMS ACCESSORIES	USPS BRM RATES	\$510.00	\$332.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90920	PRODUCTION MAILING SYSTEMS ACCESSORIES	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$540.00	\$351.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWB	PRODUCTION MAILING SYSTEMS FURNITURE	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$504.00	\$328.00	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA2	PRODUCTION MAILING SYSTEMS ACCESSORIES	100 DEPT ANALYTICS	\$625.00	\$406.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AZBG	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE	\$765.00	\$497.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90806	PRODUCTION MAILING SYSTEMS ACCESSORIES	POWER STACKER EXTENSION	\$765.00	\$497.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ME1D	PRODUCTION MAILING SYSTEMS	METER HARDWARE - P SERIES, HV	\$909.00	\$586.58	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SBDS	PRODUCTION MAILING SYSTEMS ACCESSORIES	BARCODE SCANNER	\$902.00	\$586.30	35%	\$210.00	\$168.00	20%	\$15.61	n/a	n/a	n/a	n/a
MSD2	PRODUCTION MAILING SYSTEMS ACCESSORIES	15" COLOR TOUCH DISPLAY	\$930.00	\$604.50	35%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SP78	PRODUCTION MAILING SYSTEMS ACCESSORIES	LASER PRINTER	\$957.00	\$622.05	35%	\$182.00	\$145.60	20%	\$13.53	n/a	n/a	n/a	n/a
MW90924	PRODUCTION MAILING SYSTEMS ACCESSORIES	BLACK GRAPHICS UPGRADE KIT	\$1,165.00	\$757.25	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPR	PRODUCTION MAILING SYSTEMS ACCESSORIES	GREEN CONNECT+ POWER STACKER	\$1,255.00	\$816.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA4	PRODUCTION MAILING SYSTEMS ACCESSORIES	500 DEPT ANALYTICS	\$1,350.00	\$878.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSH	PRODUCTION MAILING SYSTEMS ACCESSORIES	220/135 LPM SPEED	\$1,655.00	\$889.70	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APAS	PRODUCTION MAILING SYSTEMS ACCESSORIES	1000 DEPT ANALYTICS	\$1,612.00	\$1,048.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APA7	PRODUCTION MAILING SYSTEMS ACCESSORIES	2000 DEPT ANALYTICS	\$1,946.00	\$1,265.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSPS	PRODUCTION MAILING SYSTEMS ACCESSORIES	SENDPRO P SERIES POWER STACKER	\$2,305.00	\$1,498.00	35%	\$347.00	\$277.60	20%	\$25.79	n/a	n/a	n/a	n/a
APA9	PRODUCTION MAILING SYSTEMS ACCESSORIES	3000 DEPT ANALYTICS	\$2,360.00	\$1,534.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVWA	PRODUCTION MAILING SYSTEMS FURNITURE	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,258.00	\$1,603.18	29%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVPS	PRODUCTION MAILING SYSTEMS ACCESSORIES	MALCENTER POWER STACKER	\$2,550.00	\$1,657.50	35%	\$275.00	\$220.00	20%	\$20.44	n/a	n/a	n/a	n/a
SVWE	PRODUCTION MAILING SYSTEMS FURNITURE	CONSOLE	\$2,374.92	\$1,662.44	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSI	PRODUCTION MAILING SYSTEMS ACCESSORIES	270/170 LPM SPEED	\$6,675.00	\$3,604.50	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APKM1	PRODUCTION MAILING SYSTEMS ACCESSORIES	UNLIMITED ACCOUNTING FOR P SERIES	\$6,480.00	\$4,212.00	35%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APSK	PRODUCTION MAILING SYSTEMS ACCESSORIES	110/205 LPM SPEED	\$14,565.00	\$7,865.10	46%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
HVBD	PRODUCTION MAILING SYSTEMS	MALCENTER 3000	\$21,900.00	\$13,516.00	38%	\$1,844.00	\$1,475.20	20%	\$137.05	n/a	n/a	n/a	n/a

Integrated Postal Scales (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	44%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts <b>If end user is utilizing Time and Materials Maintenance</b>	20%
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
MPB1	INTEGRATED POSTAL SCALES	SERIAL INTERFACE SCALE	\$0.00	\$0.00	0%	\$28.00	\$22.40	20%	\$2.08	n/a	n/a	n/a	n/a
MPB2	INTEGRATED POSTAL SCALES	HORIZON TYPE APPROVED SCALE	\$0.00	\$0.00	0%	\$30.00	\$24.00	20%	\$2.23	n/a	n/a	n/a	n/a
MT30	INTEGRATED POSTAL SCALES	PLATFORM SCALE 30LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT49	INTEGRATED POSTAL SCALES	SCALE, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT70	INTEGRATED POSTAL SCALES	PLATFORM SCALE 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MW96000	INTEGRATED POSTAL SCALES	WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT7W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 70 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MT3W	INTEGRATED POSTAL SCALES	SCALE, W&M, US - 30 LB	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
MT4W	INTEGRATED POSTAL SCALES	SCALE, W&M, GLOBAL - 149 LB	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MP49	INTEGRATED POSTAL SCALES	70/149 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
IFW1	INTEGRATED POSTAL SCALES	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MP9G	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$108.00	\$86.40	20%	\$8.03	n/a	n/a	n/a	n/a
ZH45	INTEGRATED POSTAL SCALES	LOBBY SCALE CAPABILITY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MT73	INTEGRATED POSTAL SCALES	SCALE, W&M, POSTAL - 35 KG	\$0.00	\$0.00	0%	\$272.00	\$217.60	20%	\$20.22	n/a	n/a	n/a	n/a
MPC1	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$66.00	\$52.80	20%	\$4.91	n/a	n/a	n/a	n/a
MPB8	INTEGRATED POSTAL SCALES	INTEGRATED WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$13.00	\$10.40	20%	\$0.97	n/a	n/a	n/a	n/a
MP30	INTEGRATED POSTAL SCALES	15/30 LB WEIGHING PLATFORM	\$0.00	\$0.00	0%	\$211.00	\$168.80	20%	\$15.68	n/a	n/a	n/a	n/a
HY96000	INTEGRATED POSTAL SCALES	MANUAL CENTER WEIGHING PLATFORM	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFW0	INTEGRATED POSTAL SCALES	MANUAL WEIGHT ENTRY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWL	INTEGRATED POSTAL SCALES	5LBS./3KG WEIGHING OPTION FOR MPB1 SCALE	\$911.00	\$482.83	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH01	INTEGRATED POSTAL SCALES	5LB WEIGHING OPTION FOR MPB2 SCALE	\$945.00	\$529.20	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IGW5	INTEGRATED POSTAL SCALES	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,294.00	\$774.64	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWM	INTEGRATED POSTAL SCALES	10LB./ 5KG WEIGHING OPTION FOR MPB1 SCALE	\$1,483.00	\$785.95	47%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH02	INTEGRATED POSTAL SCALES	10LB WEIGHING OPTION FOR MPB2 SCALE	\$1,518.00	\$850.08	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IGW9	INTEGRATED POSTAL SCALES	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,655.00	\$926.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFWV	INTEGRATED POSTAL SCALES	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,835.00	\$1,027.60	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH07	INTEGRATED POSTAL SCALES	15 LB WEIGHING OPTION FOR MP30 SCALE	\$1,935.00	\$1,084.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH03	INTEGRATED POSTAL SCALES	15LB WEIGHING OPTION FOR MPB2 SCALE	\$2,056.00	\$1,151.36	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHWH	INTEGRATED POSTAL SCALES	15LBS./7KG WEIGHING OPTION FOR MPB1 SCALE	\$2,056.00	\$1,151.36	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFWW	INTEGRATED POSTAL SCALES	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,280.00	\$1,276.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFW5	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,615.00	\$1,468.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFWX	INTEGRATED POSTAL SCALES	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,615.00	\$1,464.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA8	INTEGRATED POSTAL SCALES	30LB WEIGHING OPTION FOR MT30 SCALE	\$2,989.00	\$1,673.84	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH13	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,989.00	\$1,674.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFW6	INTEGRATED POSTAL SCALES	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,990.00	\$1,674.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA3	INTEGRATED POSTAL SCALES	30 LB WEIGHING OPTION FOR MT30 SCALE	\$3,230.00	\$1,808.80	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH15	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00	\$1,867.00	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZHA5	INTEGRATED POSTAL SCALES	70LB WEIGHING OPTION FOR MT7W SCALE	\$3,334.00	\$1,867.04	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFW7	INTEGRATED POSTAL SCALES	70 LB INTERFACED WEIGHING	\$3,335.00	\$1,867.60	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ZH85	INTEGRATED POSTAL SCALES	70 LB WEIGHING OPTION FOR MT70 SCALE	\$3,601.00	\$2,016.56	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IFW8	INTEGRATED POSTAL SCALES	149 LB INTERFACED WEIGHING	\$4,615.00	\$2,584.40	44%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Letter Openers, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	34%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DLA2	LETTER OPENERS, LOW VOLUME	DL200™ LETTER OPENER W/INSTALLATION & TRAINING	\$4,141.15	\$2,401.87	42%	\$286.00	\$228.80	20%	\$21.26	n/a	n/a	n/a	n/a

Letter Openers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	20%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	15%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
OMBIN	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	3065 SORT LETTER OPENER BIN	\$866.16	\$692.93	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMBAT	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306 LETTER OPENER BATCHER	\$1,731.24	\$1,384.99	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OMC0NV	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	3065 SORT LETTER OPENER CONVEYOR	\$2,350.08	\$1,880.06	20%	\$167.00	\$133.60	20%	\$12.41	n/a	n/a	n/a	n/a
OMPRINT	LETTER OPENERS, ACCESSORIES, HIGH VOLUME	306 AND 3065 HIGH SPEED INKJET PRINTER	\$3,709.80	\$2,967.84	20%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
DLA3	LETTER OPENERS, HIGH VOLUME	OMATION 210 W/INSTALL & TRAINING 120V	\$6,671.70	\$4,803.62	28%	\$645.00	\$516.00	20%	\$47.94	n/a	n/a	n/a	n/a
DLA4	LETTER OPENERS, HIGH VOLUME	OMATION 410 W/INSTALL & TRAINING 120V	\$11,870.10	\$8,783.87	26%	\$1,151.00	\$920.80	20%	\$85.54	n/a	n/a	n/a	n/a
OM306	LETTER OPENERS, HIGH VOLUME	306 LETTER OPENER	\$19,567.44	\$14,675.58	25%	\$1,560.00	\$1,248.00	20%	\$115.94	n/a	n/a	n/a	n/a
OM306S	LETTER OPENERS, HIGH VOLUME	306S LETTER OPENER W/SORT	\$23,276.16	\$17,457.12	25%	\$1,872.00	\$1,497.60	20%	\$139.13	n/a	n/a	n/a	n/a

Letter Folders, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	18%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
TB70064	LOW VOLUME LETTER FOLDERS ACCESSORIES	FOLDER LOCALIZATION KIT US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFHC	LOW VOLUME LETTER FOLDERS ACCESSORIES	HIGH CAPACITY EXTENSION	\$378.00	\$291.06	23%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DF9C	LOW VOLUME LETTER FOLDERS ACCESSORIES	CROSS FOLD KIT	\$761.40	\$586.28	23%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DFCS	LOW VOLUME LETTER FOLDERS ACCESSORIES	CONVEYOR STACKER	\$1,015.20	\$781.70	23%	\$82.00	\$65.60	20%	\$6.09	n/a	n/a	n/a	n/a
DF80	LOW VOLUME LETTER FOLDERS	OFFICERIGHT FOLDER	\$5,782.32	\$4,163.27	28%	\$521.00	\$416.80	20%	\$38.72	n/a	n/a	n/a	n/a

Letter Folders, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	18%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DF90	HIGH VOLUME LETTER FOLDERS	OFFICERIGHT FOLDER	\$7,297.56	\$5,254.24	28%	\$781.00	\$624.80	20%	\$58.04	n/a	n/a	n/a	n/a

Inserters, Production (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	15%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

\* In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2028. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2028 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2028 and you will not be able to meter your mail processed on a DM Infinity meter after June 30, 2028 will not be accepted by the USPS.

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
D2K1	PRODUCTION INSERTER ACCESSORIES	D2K1 - 1.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2K2	PRODUCTION INSERTER ACCESSORIES	D2K1 - 2.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90	PRODUCTION INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F98	PRODUCTION INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D2C0	PRODUCTION INSERTER ACCESSORIES	D2000 SW UPDATE FOR FIELD RETROFIT	\$421.55	\$366.75	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F890	PRODUCTION INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$1,461.90	\$1,271.85	13%	\$121.00	\$114.95	5%	\$10.68	n/a	n/a	n/a	n/a
F8MC	PRODUCTION INSERTER ACCESSORIES	BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS	\$1,975.00	\$1,718.25	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
R05E	PRODUCTION INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRNG	\$2,245.10	\$1,953.24	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F8AA	PRODUCTION INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$4,299.90	\$3,740.91	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89D	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$4,299.90	\$3,740.91	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Z	PRODUCTION INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$4,299.90	\$3,740.91	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89K	PRODUCTION INSERTER ACCESSORIES	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,299.90	\$3,740.91	13%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
F89J	PRODUCTION INSERTER ACCESSORIES	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,665.90	\$4,059.33	13%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
D08E	PRODUCTION INSERTER ACCESSORIES	EDGE MARKER FACE DOWN EXITS	\$4,704.85	\$4,093.22	13%	\$349.00	\$331.55	5%	\$30.80	n/a	n/a	n/a	n/a
D08R	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$8,654.30	\$7,529.24	13%	\$852.00	\$809.40	5%	\$75.15	n/a	n/a	n/a	n/a
F89C	PRODUCTION INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$9,090.00	\$7,908.30	13%	\$590.00	\$560.50	5%	\$52.07	n/a	n/a	n/a	n/a
D0WR	PRODUCTION INSERTER ACCESSORIES	RETROFIT MAIN PC D2000	\$10,000.00	\$8,700.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D0D0	PRODUCTION INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FACE UP EXITS	\$12,677.30	\$11,029.25	13%	\$1,153.00	\$1,095.35	5%	\$101.76	n/a	n/a	n/a	n/a
F89B	PRODUCTION INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$17,113.80	\$14,889.01	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89F	PRODUCTION INSERTER ACCESSORIES	2D CAMERA SCANNER	\$18,080.50	\$15,730.04	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
F89H	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$19,401.76	\$16,879.53	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
D0MS	PRODUCTION INSERTER ACCESSORIES	D2000 FILE BASED MICROSERVER	\$20,487.30	\$17,823.95	13%	\$1,707.00	\$1,621.65	5%	\$150.65	n/a	n/a	n/a	n/a
D0DA	PRODUCTION INSERTER ACCESSORIES	FACE DOWN EXIT ONE DIVERT	\$21,257.50	\$18,694.03	13%	\$2,278.00	\$2,164.10	5%	\$200.05	n/a	n/a	n/a	n/a
F89L	PRODUCTION INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$23,334.10	\$20,300.67	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D0ST	PRODUCTION INSERTER ACCESSORIES	FILE BASED PROCESSING	\$31,589.20	\$27,482.60	13%	\$3,328.00	\$3,161.60	5%	\$293.71	n/a	n/a	n/a	n/a
F8AB	PRODUCTION INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$47,175.70	\$41,042.86	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D0DG	PRODUCTION INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 20 SHEETS	\$48,262.40	\$41,988.29	13%	\$4,388.00	\$4,168.60	5%	\$387.27	n/a	n/a	n/a	n/a
D0DH	PRODUCTION INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 50 SHEETS	\$49,657.10	\$43,037.68	13%	\$4,497.00	\$4,272.15	5%	\$396.89	n/a	n/a	n/a	n/a
F8BA	PRODUCTION INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$50,476.80	\$43,914.82	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D0DX	PRODUCTION INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 20 SHEETS	\$79,016.00	\$68,743.92	13%	\$7,184.00	\$6,824.80	5%	\$634.03	n/a	n/a	n/a	n/a
D0DY	PRODUCTION INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 50 SHEETS	\$80,294.70	\$69,856.39	13%	\$7,300.00	\$6,935.00	5%	\$644.27	n/a	n/a	n/a	n/a
D0C0	PRODUCTION INSERTER	D2000 TWO ENCLOSURE FEEDER SYSTEM	\$200,889.70	\$170,766.25	15%	\$11,159.00	\$10,601.05	5%	\$989.84	n/a	n/a	n/a	n/a
D0C1	PRODUCTION INSERTER	D2000 THREE ENCLOSURE FEEDER SYSTEM	\$205,374.80	\$174,568.58	15%	\$11,606.00	\$11,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
D0C2	PRODUCTION INSERTER	D2000 FOUR ENCLOSURE FEEDER SYSTEM	\$229,424.60	\$195,010.91	15%	\$12,800.00	\$12,160.00	5%	\$1,129.67	n/a	n/a	n/a	n/a
1T04	PRODUCTION INSERTER ACCESSORIES	DIC US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLECOVERAGE	PRODUCTION INSERTER ACCESSORIES	CYCLE COVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Folder-Inserters, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	20%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	16%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
T1PP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	PERFED PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1NP	LOW VOLUME FOLDER-INSERTER ACCESSORIES	NON PERF PAPER RELAY 2500-4500	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F381076	LOW VOLUME FOLDER-INSERTER ACCESSORIES	KIT, RELAY 2500-4500 PB LOGO	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1TC	LOW VOLUME FOLDER-INSERTER FURNITURE	OPTIONAL CASTERS FOR INSERTER TABLES	\$659.44	\$419.58	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1AT	LOW VOLUME FOLDER-INSERTER ACCESSORIES	ADDITIONAL SHEET FEEDER	\$1,598.00	\$1,342.32	16%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T1TA	LOW VOLUME FOLDER-INSERTER FURNITURE	3X3X3X29-36 STORAGE CABINET	\$1,794.06	\$1,346.22	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1TB	LOW VOLUME FOLDER-INSERTER FURNITURE	45.5X3X29-36 STORAGE CABINET	\$1,899.72	\$1,424.79	25%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1B1	LOW VOLUME FOLDER-INSERTER ACCESSORIES	DWR SCANNER W/INSTALL & TRG	\$1,973.16	\$1,558.80	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1D0	LOW VOLUME FOLDER-INSERTER ACCESSORIES	DWR SCANNER WITH INSTALL & TRG	\$1,973.16	\$1,558.80	21%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T1R5	LOW VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL STACKER W/INSTALL & TRG	\$2,170.80	\$1,562.98	28%	\$174.00	\$139.20	20%	\$12.93	n/a	n/a	n/a	n/a
T1T4	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP SCANNER W/INSTALL & TRAINING	\$2,653.56	\$2,096.31	21%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1T3	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM SCANNER W/INSTALL & TRAINING	\$2,653.56	\$2,096.31	21%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B2	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D TOP W/ RIE/ INSTALL & TRG	\$3,085.56	\$2,437.59	21%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B3	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D BOTTOM W/RIE/ INSTALL & TRG	\$3,085.56	\$2,437.59	21%	\$487.00	\$389.60	20%	\$36.19	n/a	n/a	n/a	n/a
T1B4	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T C-DOUBLE FRONT /HALF- Z BACK /RIP	\$3,493.80	\$2,934.79	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
T1B5	LOW VOLUME FOLDER-INSERTER ACCESSORIES	2D I&T HALF- Z FRONT/C- DOUBLE BACK/RIP	\$3,493.80	\$2,934.79	16%	\$505.00	\$404.00	20%	\$37.53	n/a	n/a	n/a	n/a
T1Z5	LOW VOLUME FOLDER-INSERTER	RELAY 2500 W/INSTALL & TRAINING	\$30,632.60	\$7,549.15	29%	\$960.00	\$768.00	20%	\$71.35	n/a	n/a	n/a	n/a

Folder-Inserters, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	20%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	17%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts <b>if end user is utilizing Time and Materials Maintenance</b>	20%
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
F9PG2	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD SERVICE PACKAGE 2	\$113.50	\$94.21	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9D0020	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD2	\$149.00	\$95.36	36%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F9PG	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	POWERGUARD	\$339.00	\$267.81	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790725	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT FEEDER INSERT SUPPORT	\$495.70	\$406.47	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T17E	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	SCANNER MOUNTING KIT HIGH CAP SHEET FDR	\$1,224.72	\$1,016.52	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T1VP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER STACKER	\$2,466.72	\$1,924.04	22%	\$181.00	\$144.80	20%	\$13.45	n/a	n/a	n/a	n/a
T1RY	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$3,561.84	\$2,457.67	31%	\$1,287.00	\$1,029.60	20%	\$95.65	n/a	n/a	n/a	n/a
T1RU	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$3,359.88	\$2,620.71	22%	\$1,237.00	\$989.60	20%	\$91.93	\$370.00	\$456.00	20%	\$42.36
T1RT	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCF/INST&TRG/RELAY INTEG PRO STD	\$3,056.56	\$3,944.12	23%	\$1,055.00	\$844.00	20%	\$78.41	\$370.00	\$456.00	20%	\$43.36
T1RW	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$5,056.56	\$3,944.12	22%	\$1,237.00	\$989.60	20%	\$91.93	\$950.00	\$760.00	20%	\$70.60
T1RX	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$5,361.12	\$4,181.67	22%	\$1,098.00	\$878.40	20%	\$81.60	n/a	n/a	n/a	n/a
T1TD	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D CAMERA HIGH CAPACITY SHEET FEEDER	\$5,295.24	\$4,395.05	17%	\$1,186.00	\$948.80	20%	\$88.14	n/a	n/a	n/a	n/a
T1RV	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	2D HCF/INST&TRG/RELAY INTEG PRO ADV	\$6,864.48	\$5,354.29	22%	\$1,055.00	\$844.00	20%	\$78.41	\$950.00	\$760.00	20%	\$70.60
T1SP	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$12,652.20	\$8,730.02	31%	\$362.00	\$289.60	20%	\$26.90	\$375.00	\$300.00	20%	\$27.87
T16P	MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 5000/6000 FILE BASED PROCESSING	\$13,887.72	\$9,582.53	31%	\$863.00	\$690.40	20%	\$64.14	\$375.00	\$300.00	20%	\$27.87
T13S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 3500 W/INSTALL & TRAINING	\$15,694.56	\$11,143.14	29%	\$1,320.00	\$1,056.00	20%	\$98.10	n/a	n/a	n/a	n/a
T14S	MEDIUM VOLUME FOLDER-INSERTER	RELAY 4500 W/INSTALL & TRAINING	\$16,785.52	\$14,089.14	16%	\$1,872.00	\$1,497.60	20%	\$189.13	n/a	n/a	n/a	n/a
T15D	MEDIUM VOLUME FOLDER-INSERTER	RELAY 5000 W/A FEEDER TOWER	\$26,534.52	\$18,839.51	29%	\$2,552.00	\$2,041.60	20%	\$189.67	n/a	n/a	n/a	n/a
T16D	MEDIUM VOLUME FOLDER-INSERTER	RELAY 6000 INSERTING SYSTEM	\$52,048.44	\$39,036.33	25%	\$3,617.00	\$2,893.60	20%	\$268.82	n/a	n/a	n/a	n/a

Folder-inserters, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
<b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	28%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
F79042-01	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	POWER CORD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D8X	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	\$0.00	0%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
F790135	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790442	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790034	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	USB HUB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D90012	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	VERTICAL POWER LOCALIZATION KIT- US	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT - U.S. - PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F791700-01-PB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	LOCALIZATION KIT, HCSP - U.S., PB	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790726	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SALES KIT - ADJUSTABLE SHINGLE TRAY	\$155.52	\$104.20	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780184	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	INSERT TRAY	\$254.88	\$160.57	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F780183	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SHEET/FLAT ENVELOPE TRAY	\$254.88	\$160.57	37%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F700327	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	SPECIAL TOWER FEEDER KIT	\$322.92	\$216.36	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$411.84	\$288.29	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8N	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	STRAIGHT IN LINE POWER STACKER KIT	\$429.52	\$300.66	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790018	HIGH VOLUME FOLDER-INSERTER FURNITURE	18 IN. CONSOLE EXTENSION	\$459.00	\$321.30	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F790019	HIGH VOLUME FOLDER-INSERTER FURNITURE	30 IN. CONSOLE EXTENSION	\$588.60	\$412.02	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F758	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BARCODE SCANNING SOFTWARE	\$927.72	\$621.57	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7D1	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOTTOM ADDRESS INVERTER KIT	\$1,399.68	\$937.79	33%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
T8K	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,465.36	\$1,025.75	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8R	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF	\$2,327.40	\$1,629.18	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8T	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	EXIT TRANSPORT	\$2,467.80	\$1,653.43	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8R1	HIGH VOLUME FOLDER-INSERTER FURNITURE	HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF AND LOCKING DOORS	\$2,738.88	\$1,917.22	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8D	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	2D TOWER SCANNING	\$3,000.96	\$2,070.94	31%	\$1,287.00	\$1,029.60	20%	\$86.65	n/a	n/a	n/a	n/a
WS93	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FILE BASED PROCESSING WINDOWS 10 PC	\$3,355.88	\$2,349.12	30%	\$501.00	\$400.80	20%	\$37.23	n/a	n/a	n/a	n/a
T8M	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	T8M - TOWER SCANNING HARDWARE	\$3,931.20	\$2,633.90	33%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F77B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TOWER OMR BARCODE SCANNING HARDWARE	\$3,931.20	\$2,633.90	33%	\$421.00	\$336.80	20%	\$31.29	n/a	n/a	n/a	n/a
F7F5	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEED	\$3,931.20	\$2,633.90	33%	\$252.00	\$201.60	20%	\$18.73	n/a	n/a	n/a	n/a
F7M1	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$4,069.44	\$2,736.52	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F7M7	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$4,069.44	\$2,736.52	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8RC	HIGH VOLUME FOLDER-INSERTER FURNITURE	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$4,660.20	\$3,262.14	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8BB	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	\$5,127.72	\$3,425.52	33%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T8FS	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	FLAT SEALER	\$5,342.76	\$3,579.85	33%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8RD	HIGH VOLUME FOLDER-INSERTER FURNITURE	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	\$5,670.00	\$3,969.00	30%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T8BD	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLINE	\$6,663.60	\$4,464.61	33%	\$251.00	\$200.80	20%	\$18.65	n/a	n/a	n/a	n/a
T8F	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 BELT STACKER	\$6,576.96	\$4,603.87	30%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T8C	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	BOOKLET FEEDER	\$6,576.96	\$4,603.87	30%	\$690.00	\$552.00	20%	\$51.28	n/a	n/a	n/a	n/a
T8C9	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRAY)	\$8,167.72	\$5,717.40	30%	\$778.00	\$622.40	20%	\$57.82	n/a	n/a	n/a	n/a
T8HC	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	HIGH CAPACITY SHEET FEEDER	\$9,100.08	\$5,824.05	36%	\$938.00	\$750.40	20%	\$69.71	n/a	n/a	n/a	n/a
T8J	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 OMR/BARCODE SCANNER	\$11,510.28	\$8,057.20	30%	\$1,129.00	\$903.20	20%	\$83.91	n/a	n/a	n/a	n/a
T8P	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	\$18,834.12	\$12,618.86	33%	\$362.00	\$289.60	20%	\$26.90	\$375.00	\$300.00	20%	\$27.87
D90P	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	D90P FILE BASED PROCESSING	\$20,069.64	\$13,446.66	33%	\$600.00	\$468.00	20%	\$46.14	\$375.00	\$300.00	20%	\$27.87
T8E	HIGH VOLUME FOLDER-INSERTER	RELAY 9000 MULTIFUNCTION FOLDER	\$32,184.16	\$22,528.91	30%	\$3,334.00	\$2,667.20	20%	\$247.78	n/a	n/a	n/a	n/a
T8B	HIGH VOLUME FOLDER-INSERTER ACCESSORIES	RELAY 9000 2ND TOWER	\$36,087.28	\$25,261.10	30%	\$3,742.00	\$2,993.60	20%	\$278.11	n/a	n/a	n/a	n/a
T8D	HIGH VOLUME FOLDER-INSERTER	RELAY 7000 INSERTING SYSTEM	\$58,551.12	\$37,472.72	36%	\$4,334.00	\$3,467.20	20%	\$322.10	n/a	n/a	n/a	n/a
T8D	HIGH VOLUME FOLDER-INSERTER	RELAY 8000 INSERTING SYSTEM	\$85,096.44	\$57,014.61	33%	\$5,994.00	\$4,795.20	20%	\$448.48	n/a	n/a	n/a	n/a
T8P9	HIGH VOLUME FOLDER-INSERTER	RELAY 9000 INSERTER W/INST/TRG-500K MO W/ BASE, MAIL FEEDER, TOW	\$97,798.08	\$68,458.66	30%	\$9,862.00	\$7,889.60	20%	\$732.95	n/a	n/a	n/a	n/a

**Folder-inserters, Production (Reference Part 3.19)**

All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.  
**NO VOLUME OR TERM DISCOUNTS INCLUDED**

**Offerors Response**

\*\* In no event shall the term for a DM Infinity meter agreement go beyond June 30, 2026. In addition, in no event shall a new DM Infinity meter be placed (installed) after June 30, 2024. The metering function as well as support for the DM Infinity meter will end on June 30, 2026 due to USPS regulations. This means that the metering device will stop functioning on June 30, 2026 and you will not be able to meter your mail. Mail processed on a DM Infinity meter after June 30, 2026 will not be accepted by the USPS

Required	
Percent (%) Discount from MSRP off Base Category Equipment	15%
Optional	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	17%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
Maintenance	
Percentage (%) Discount from MSRP off full service maintenance contracts	5%
If end user is utilizing Time and Materials Maintenance	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DZK1	PRODUCTION FOLDER INSERTER ACCESSORIES	DZK1 - 1.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DZK2	PRODUCTION FOLDER INSERTER ACCESSORIES	DZK1 - 2.5M ANNUALLY	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1F90	PRODUCTION FOLDER INSERTER ACCESSORIES	DATA CAPTURE UPLOAD	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FX8	PRODUCTION FOLDER INSERTER ACCESSORIES	EXTERNAL ACCOUNTING ENABLER	\$0.00	\$0.00	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DI0C	PRODUCTION FOLDER INSERTER ACCESSORIES	DI2000 SW UPDATE FOR FIELD RETROFIT	\$421.55	\$366.75	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RD5E	PRODUCTION FOLDER INSERTER ACCESSORIES	SYSTEMS ENGINEERING - FIP OR WINDO SERVER INST/RTG	\$2,245.10	\$1,953.24	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Q	PRODUCTION FOLDER INSERTER ACCESSORIES	BOTTOM EDGE ENVELOPE MARKER 728	\$1,463.90	\$1,271.85	13%	\$121.00	\$114.95	5%	\$10.68	\$10.68	n/a	n/a	n/a
F8AA	PRODUCTION FOLDER INSERTER ACCESSORIES	STANDARD FOLD PLATES	\$4,299.90	\$3,740.91	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89D	PRODUCTION FOLDER INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$4,299.90	\$3,740.91	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89Z	PRODUCTION FOLDER INSERTER ACCESSORIES	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$4,299.90	\$3,740.91	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F89K	PRODUCTION FOLDER INSERTER ACCESSORIES	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,535.00	\$3,945.45	13%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
F89J	PRODUCTION FOLDER INSERTER ACCESSORIES	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$4,665.90	\$4,059.33	13%	\$366.00	\$347.70	5%	\$32.30	n/a	n/a	n/a	n/a
F89C	PRODUCTION FOLDER INSERTER ACCESSORIES	LOW CAP DIVERT W/ SMART DEFLECT	\$9,090.00	\$7,908.30	13%	\$590.00	\$560.50	5%	\$52.07	n/a	n/a	n/a	n/a
D1CB	PRODUCTION FOLDER INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$8,654.30	\$7,529.24	13%	\$852.00	\$809.40	5%	\$75.19	n/a	n/a	n/a	n/a
D1WR	PRODUCTION FOLDER INSERTER ACCESSORIES	RETROFIT MAIN PC D10000	\$10,000.00	\$8,700.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89R	PRODUCTION FOLDER INSERTER ACCESSORIES	AUTOMATIC FOLD CAPABILITY	\$27,123.90	\$24,889.61	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
F89F	PRODUCTION FOLDER INSERTER ACCESSORIES	2D CAMERA SCANNER	\$18,080.50	\$15,730.04	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1MS	PRODUCTION FOLDER INSERTER ACCESSORIES	DI2000 FILE BASED MICROSERVER	\$20,487.30	\$17,823.95	13%	\$1,707.00	\$1,621.65	5%	\$150.65	n/a	n/a	n/a	n/a
F89H	PRODUCTION FOLDER INSERTER ACCESSORIES	2D TOP SCANNER FOR SHEET FEEDER	\$19,401.76	\$16,879.53	13%	\$2,078.76	\$1,974.82	5%	\$183.46	n/a	n/a	n/a	n/a
F89L	PRODUCTION FOLDER INSERTER ACCESSORIES	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$23,334.10	\$20,300.67	13%	\$1,124.00	\$1,067.80	5%	\$99.20	n/a	n/a	n/a	n/a
D1ST	PRODUCTION FOLDER INSERTER ACCESSORIES	FILE BASED PROCESSING	\$31,589.20	\$27,482.60	13%	\$3,328.00	\$3,161.60	5%	\$293.71	n/a	n/a	n/a	n/a
F8AB	PRODUCTION FOLDER INSERTER ACCESSORIES	HCSF W/ STANDARD HOPPER	\$47,175.70	\$41,042.86	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
F8BA	PRODUCTION FOLDER INSERTER ACCESSORIES	HCSF W/ EXTENDED HOPPER	\$50,476.80	\$43,914.82	13%	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
D1CD	PRODUCTION FOLDER INSERTER	DI2000 TWO ENCLOSURE FEEDER SYSTEM	\$200,889.70	\$170,756.25	15%	\$11,159.00	\$10,601.05	5%	\$984.84	n/a	n/a	n/a	n/a
D1CL	PRODUCTION FOLDER INSERTER	DI2000 THREE ENCLOSURE FEEDER SYSTEM	\$295,374.80	\$254,568.58	15%	\$11,605.00	\$11,025.70	5%	\$1,024.29	n/a	n/a	n/a	n/a
D1C2	PRODUCTION FOLDER INSERTER	DI2000 FOUR ENCLOSURE FEEDER SYSTEM	\$229,424.60	\$195,010.91	15%	\$12,800.00	\$12,160.00	5%	\$1,129.67	n/a	n/a	n/a	n/a
1T04	PRODUCTION FOLDER INSERTER ACCESSORIES	UKC, US DM INFINITY PERMIT METER	\$0.00/MONTH	\$0.00/MONTH	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CYCLEOVERAGE	PRODUCTION FOLDER INSERTER ACCESSORIES	CYCLE OVERAGE FEE	\$0.005/PER CYCLE	\$0.005/PER CYCLE	0%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
D1DA	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE DOWN EXIT ONE DIVERT	\$21,257.50	\$18,494.03	13%	\$3,278.00	\$3,164.10	5%	\$301.05	n/a	n/a	n/a	n/a
D1DE	PRODUCTION FOLDER INSERTER ACCESSORIES	EDGE MARKER, FACE DOWN EXITS	\$4,706.85	\$4,093.22	13%	\$349.00	\$331.55	5%	\$30.80	n/a	n/a	n/a	n/a
D1DX	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 20 SHEETS	\$79,016.00	\$68,743.92	13%	\$7,184.00	\$6,824.80	5%	\$643.03	n/a	n/a	n/a	n/a
D1DY	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT DM INFINITY UP TO 50 SHEETS	\$80,294.70	\$69,856.39	13%	\$7,300.00	\$6,935.00	5%	\$644.27	n/a	n/a	n/a	n/a
D1DG	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 20 SHEETS	\$48,762.40	\$41,998.29	13%	\$4,388.00	\$4,168.60	5%	\$387.27	n/a	n/a	n/a	n/a
D1DH	PRODUCTION FOLDER INSERTER ACCESSORIES	FACE UP EXIT ONE DIVERT UP TO 50 SHEETS	\$49,457.10	\$43,027.68	13%	\$4,497.00	\$4,272.15	5%	\$396.89	n/a	n/a	n/a	n/a
D1DI	PRODUCTION FOLDER INSERTER ACCESSORIES	ADDITIONAL DIVERT BIN FACE UP EXITS	\$12,677.30	\$11,029.25	13%	\$1,153.00	\$1,095.35	5%	\$101.76	n/a	n/a	n/a	n/a
F8MC	PRODUCTION FOLDER INSERTER ACCESSORIES	BUCKLE CHUTE FOR HIGH SHEET COUNT TRI FOLDED SETS	\$1,975.00	\$1,718.25	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Low Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	18%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
PB-MAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLACK INK	\$47.99	\$39.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-RED	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT RED INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-BLUE	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT BLUE INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PB-GREEN	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT GREEN INK	\$58.99	\$48.50	18%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WH4PBMAX3	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$221.00	\$172.38	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AR100	LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 100 PRINTER (K 300K CYCLES/MO)	\$11,249.00	\$8,774.22	22%	\$1,023.00	\$818.40	20%	\$76.03	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, Medium Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	18%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	18%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
WHBPBMAX3	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$331.00	\$258.18	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W763	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,376.00	\$1,948.32	18%	\$229.00	\$183.20	20%	\$17.02	n/a	n/a	n/a	n/a
W764	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	\$5,287.00	\$4,335.34	18%	\$357.00	\$285.60	20%	\$26.53	n/a	n/a	n/a	n/a
AR200	MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$17,202.00	\$13,417.56	22%	\$1,740.00	\$1,392.00	20%	\$129.32	n/a	n/a	n/a	n/a

Envelope Addressing System, Ink Jet, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
<b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	13%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	13%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
W429	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	17" FLAT PANEL DISPLAY	\$236.00	\$205.32	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WHPBMAX3	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$441.00	\$366.03	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ARPF	HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM	ADDRESSRIGHT 300 & FEEDER (c 1M CYCLES/MO)	\$26,933.00	\$22,354.39	17%	\$2,883.00	\$2,306.40	20%	\$214.27	n/a	n/a	n/a	n/a

Tabbers, High Volume (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offerors Response
<b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	28%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	28%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
DT3T	HIGH VOLUME TABBERS ACCESSORIES	STAND FOR W985 CONVEYOR STACKER	\$963.00	\$693.36	28%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
W760	HIGH VOLUME TABBERS ACCESSORIES	STACKER FOR W360 TABBER	\$2,096.00	\$1,446.24	31%	\$220.00	\$176.00	20%	\$16.35	n/a	n/a	n/a	n/a
DT3S	HIGH VOLUME TABBERS ACCESSORIES	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	\$4,042.00	\$2,910.24	28%	\$340.00	\$272.00	20%	\$25.27	n/a	n/a	n/a	n/a
DT3A	HIGH VOLUME TABBERS	W360 MULTIFUNCTION TABBER SYSTEM	\$24,204.00	\$16,700.76	31%	\$2,369.00	\$1,895.20	20%	\$176.07	n/a	n/a	n/a	n/a

<b>Mailing Furniture (general) (Reference Part 3.19)</b>	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. <b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	<b>Offerors Response</b>
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	25%
<b>Optional</b>	
Percentage (%) Discount from MSRP off Associated Accessories	25%
Percentage (%) Discount from MSRP off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount from MSRP off Associated Mailing Furniture	25%
<b>Maintenance</b>	
Percentage (%) Discount from MSRP off full service maintenance contracts	20%
<b>If end user is utilizing Time and Materials Maintenance</b>	
Hourly rate for Time and Materials - regular business hours	\$218.00
Hourly rate for Time and Materials - outside business hours, weekends, and holidays	\$436.00
Percentage (%) discount off Parts for Time and Materials maintenance	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
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Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offers/Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	Required
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
IC05	SOFTWARE, LICENSE AND SUBSCRIPTION	ENHANCED UIC SOFTWARE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FAH	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FR3	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS PRESORT/RTX/RATES	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1FRM	SOFTWARE, LICENSE AND SUBSCRIPTION	RATES MANAGER SOFTWARE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-1001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 1001	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-7037	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 7037	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9003	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9003	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9006	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9016	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RAL 9016	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSP	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR CONNECTION FOR SENDPRO SERIES	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKEMDOR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REAR LOADING LOCKERS WITH BACK	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKEIRBY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FLOOR MOUNT ANGLE BRACKETS	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKSCLOPEOP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SLOPED TOP	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-8028	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BROWN	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9005	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLACK	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SILVER	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL-9016	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WHITE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-WRAP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CUSTOM WRAP (QUOTED SEPARATELY)	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSRP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	METER INTERFACE APP FOR PSE/RS/CONNECT+	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PAB1	SOFTWARE, LICENSE AND SUBSCRIPTION	PREMIUM APP BUNDLE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSST	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	POST SALE SOFTWARE TOOL KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SLSPMKN11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP/OP/INT/YSHIP WELCOME KIT	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE CUSTOM CARRIER SUBSCRIPTION	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	\$536.00	\$428.00	n/a	20%
TSEN	SOFTWARE, LICENSE AND SUBSCRIPTION	E-MAIL NOTIFICATION	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$39.84
TMNS	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR SYNC DATA PLAN	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE SOFTWARE FOR WIN2000	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6V5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE SOFTWARE FOR WINXP	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
APK6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO P SENDPRO 860 SHIP ACCESS	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
USP890P6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	E-CERTIFIED (IMP) LABELS	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ANALYTICS49966P	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO 360 ANALYTICS	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEV01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND - \$0.15 PER LABEL	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEV02	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND - \$0.25 PER LABEL	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-OVERAGEV03	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND - \$0.09 PER LABEL	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
OVRAGEV04	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OVERAGE VOLUME BAND 1 - \$0.15 / PER PRICE	\$0.00	\$0.00	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMP POSTAGE SHEET STARTER	\$4.99	\$4.34	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SL-SPM01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$5.15	\$4.48	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IRMM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LEASE ADDITION OF SAAS SUBSCRIPTION	\$10.00	\$8.70	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
POSTYULIS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STYLER KIT	\$17.40	\$17.40	0%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSPM12	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	STAMP POSTAGE ROLL STARTER	\$39.99	\$34.79	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z69003	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET CABLE (14 FEET)	\$54.50	\$47.42	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z69004	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET CABLE (25 FEET)	\$54.50	\$47.42	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121HANDSTRAP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 HAND STRAP	\$59.00	\$51.33	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFV1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVELOPES #10 CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$67.99	\$59.15	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121SOFTHOLSTER	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 SOFT HOLSTER	\$69.00	\$60.03	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SLSPM8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	REMAN G800	\$85.00	\$74.00	13%/n/a	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
PT121RB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 PLUGGED BOOT WITH HANDSTRAP	\$80.00	\$69.60	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
179053	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	1C12YC26 PROTECTIVE BOOT, INT HANDSTRAP	\$79.00	\$68.04	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-ENV-CFV2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVELOPES 9" X 9.5" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$94.99	\$82.64	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-SLOT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MAILSLOT MODY FOR LOCKER DOOR (EACH)	\$95.00	\$82.65	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT1TAPR8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT1 PRO RUGGED BOOT	\$110.00	\$95.70	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
179051	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RUGGED BOOT TRACKING ASSISTANT	\$95.70	\$83.26	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
0727	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	46451E03 CERTIFIED LABELS	\$115.00	\$100.05	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-T534	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	1018 SCALE	\$120.00	\$104.40	13%/n/a	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
PT121BSCRBY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 BASIC BATTERY	\$129.00	\$112.23	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSP-T534	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDESS WEDGE SCANNER SPARE BATTERY	\$130.00	\$113.10	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-T534	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDESS WEDGE SCANNER SPARE BATTERY	\$130.00	\$113.10	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS33	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT PORTABLE BELT PRINTER ZIN, CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$132.00	\$114.84	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT121XTBRY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 EXTENDED BATTERY	\$139.00	\$120.93	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT1TAP8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT1 PRO STANDARD BATTERY	\$144.00	\$125.28	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BTR-1T51-TC56	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BATTERY FOR 176A/5, 16M/0E	\$144.00	\$125.28	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS55	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$145.00	\$126.00	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS47	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GRAPHICAL DISPLAY FOR 100L/200L8 SCALE	\$155.00	\$133.75	15%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE47	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GRAPHICAL DISPLAY FOR 100L/200L8 SCALE	\$155.00	\$133.75	15%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	\$155.00	\$133.81	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKMAILSLOT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LARGE LEFT DOOR WITH MAIL SLOT	\$153.00	\$133.11	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL-397-D	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WEB POSTAGE 30KG USB SCALE	\$162.00	\$140.94	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-SPM8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	Q1-800 POSTAGE ROLL PRINTER	\$171.00	\$148.77	13%/n/a	\$0.00	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a
SL-ENV-CFV3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENVELOPES 9.5" X 12" CERTIFIED MAIL FULL WINDOW, GUMMED, WHITE	\$174.99	\$152.24	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYBOL3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR DM100-300X, SP MAILSTATION	\$179.00	\$155.73	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER-CC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER COMPARTMENT FOR CIBC	\$186.10	\$171.00	13%/n/a	\$9.00	\$7.20	20%	\$0.67	n/a	n/a	n/a	n/a
SPM3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP/OP/INT/YSHIP STAMP ROLL	\$219.00	\$190.53	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DS90034	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SECONDARY NETWORK CARD FOR DATA TRANSFERS	\$224.00	\$194.88	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS18	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USB SYNC CABLE	\$229.00	\$199.23	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMA1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CRYSTAL REPORTING	\$241.00	\$209.67	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS10	SOFTWARE, LICENSE AND SUBSCRIPTION	HIGH VOLUME PRINTER 4IN, CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	\$260.00	\$226.20	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-RAL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$285.00	\$247.05	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS14	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	\$299.00	\$260.13	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RIPC	SOFTWARE, LICENSE AND SUBSCRIPTION	RIP CONNECT/RIGHT MAILER	\$300.00	\$261.00	13%/n/a	n/a	n/a	n/a	n/a	\$60.00	\$48.00	20%	\$4.26
TSWC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WIRELESS CONNECTIVITY MODULE	\$344.00	\$298.52	13%/n/a	n/a	n/a	n/a	n/a	\$57.00	\$45.60	20%	\$4.44
Z69000	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET 4 PORT HUB	\$350.00	\$304.25	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BWMA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	\$350.00	\$304.50	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT48	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOW VOLUME 4" LABEL PRINTER	\$390.00	\$339.30	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SP48	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOW VOLUME 4" LABEL PRINTER	\$390.00	\$339.30	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
SS1TV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	105-46151 LOW VOLUME LABEL PRINTER	\$400.00	\$348.00	13%	\$234.00	\$187.20	20%	\$17.39	n/a	n/a	n/a	n/a
PT121SSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT121 SINGLE SLOT CRADLE CHARGER	\$499.00	\$434.13	13%	\$75.00	\$60.00	20%	\$5.57	n/a	n/a	n/a	n/a
ERCL	SOFTWARE, LICENSE AND SUBSCRIPTION	E-RR REFERENCE NUMBER FEATURE ONLY	\$504.00	\$438.00	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT1TAP5OTH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT1 PRO SNAP-ON TRIGGER HANDLE	\$516.00	\$448.92	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TR00010	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	1TA TRIGGER, REQUIRES BOOT	\$516.00	\$448.92	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYMOL3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR DM30X-DM40X, SP, C SERIES	\$537.00	\$467.19	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MW90006	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	POWER STACKER PORTRAIT FLATS KIT	\$540.00	\$469.80	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVW	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONSOLE EXTENSION NET	\$540.00	\$469.80	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS45	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (1742/1745/1746)	\$545.00	\$474.15	13%/n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IR76	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GREEN J075 10LB TABLETOP SCALE FACTORY CERTIFIED	\$567.00	\$493.29	13%	\$248.00	\$198.40	20%	\$18.43	n/a	n/a	n/a	n/a
SPE-IR76	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GREEN 10LB TABLETOP SCALE	\$567.00	\$493.29	13%	\$246.00	\$196.80	20%	\$18.28	n/a	n/a	n/a	n/a
PSP-T7WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SPE	\$572.00	\$497.64	13%	\$18.00	\$14.40	20%	\$1.34	n/a	n/a	n/a	n/a
PT1TWERSCN	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT11 TETHERED WEDGE SCANNER	\$572.00	\$497.64	13%	\$18.00	\$14.40	20%	\$1.34	n/a	n/a	n/a	n/a
SPE-T7WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SPE	\$572.00	\$497.64	13%	\$16.00	\$12.80	20%	\$1.23	n/a	n/a	n/a	n/a
T7WE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TETHERED WEDGE SCANNER FOR SSTO	\$572.00	\$497.64	1								

Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offenders Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	Required
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
SL1	SOFTWARE, LICENSE AND SUBSCRIPTION	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	\$687.00	\$570.21	17%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	PURULATOR (1)	\$687.00	\$570.21	17%	n/a	n/a	n/a	n/a	\$114.00	\$91.20	20%	\$8.47
T790032	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET ADAPTER T764/S, T6M0/E	\$688.00	\$596.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT1ATPAA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO TRACKING ASSISTANT ETHERNET ADAPTER	\$688.00	\$596.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LX-AR101	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LUXUS ASSISTIVE CONTROLLER	\$689.00	\$599.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E51	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP100 WORKSTATION	\$704.00	\$612.45	13%	\$72.00	\$57.00	20%	\$5.35	n/a	n/a	n/a	n/a
H50E	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO DESKTOP SENDIT	\$714.00	\$638.58	13%	\$69.00	\$55.20	20%	\$5.13	n/a	n/a	n/a	n/a
LOCKER-SHADE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESSMANAGER LOCKER TABLET	\$726.29	\$661.87	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z69001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ETHERNET 16 PORT HUB	\$782.00	\$680.34	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
JR64	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED	\$796.00	\$692.52	13%	\$350.00	\$280.00	20%	\$26.01	n/a	n/a	n/a	n/a
SL2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER PRINTER	\$796.00	\$692.52	13%	\$382.00	\$345.60	20%	\$13.53	n/a	n/a	n/a	n/a
T599	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER PRINTER	\$796.00	\$692.52	13%	\$382.00	\$345.60	20%	\$13.53	n/a	n/a	n/a	n/a
APK3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO P SERIES- W1110 PRINTER BUNDLE	\$800.00	\$696.00	13%	\$64.00	\$51.20	20%	\$4.76	\$0.00	\$0.00	0%	\$0.00
HVSP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SHIPPING BUNDLE	\$850.00	\$739.50	13%	\$41.00	\$32.80	20%	\$3.05	n/a	n/a	n/a	n/a
PSF-H0P	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PSF MAILCENTER BUNDLE	\$850.00	\$739.50	13%	\$41.00	\$32.80	20%	\$3.05	n/a	n/a	n/a	n/a
PT1ATPFSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO SINGLE SLOT CRADLE CHARGER	\$859.00	\$747.33	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790031	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SINGLE BAY CRADLE FOR T764/S, T6M0/E	\$859.00	\$747.33	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T545	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 1 SITE W/ SINGLE WORKSTATION	\$911.00	\$776.13	17%	n/a	n/a	n/a	n/a	\$155.00	\$120.80	20%	\$11.22
T549	SOFTWARE, LICENSE AND SUBSCRIPTION	MAIL CENTER PRODUCTIVITY REPORTING	\$911.00	\$776.13	17%	n/a	n/a	n/a	n/a	\$155.00	\$120.80	20%	\$11.22
T550	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 1 SINGLE USER	\$911.00	\$776.13	17%	n/a	n/a	n/a	n/a	\$155.00	\$120.80	20%	\$11.22
S5E	SOFTWARE, LICENSE AND SUBSCRIPTION	REGIONAL CARRIER SET-UP FEE	\$886.00	\$770.82	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E53	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP100 NETWORK SENDIT	\$928.00	\$807.00	13%	\$88.00	\$70.40	20%	\$2.82	n/a	n/a	n/a	n/a
BMUR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$940.00	\$817.80	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1E0T	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM INFINITY BARCODE SCANNER	\$957.00	\$832.59	13%	\$219.00	\$175.20	20%	\$16.28	n/a	n/a	n/a	n/a
BMUR	SOFTWARE, LICENSE AND SUBSCRIPTION	BUSINESS MANAGER UPGRADE FOR WIN2000	\$957.00	\$832.59	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Z6C4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM	\$963.00	\$837.81	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PT1ATPFSCHR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTI PRO SINGLE SLOT CRADLE CHARGER	\$974.00	\$847.38	13%	\$236.00	\$188.80	20%	\$17.54	n/a	n/a	n/a	n/a
1E60	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LASER REPORT PRINTER	\$974.00	\$847.38	13%	\$236.00	\$188.80	20%	\$17.54	n/a	n/a	n/a	n/a
IS6067	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FIVE BAY CRADLE FOR T764/S, T6M0/E	\$974.00	\$847.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	BAK GLOBAL (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANS (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1H	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CARLIATE MATING/ BOLLS (PER CARRIER) (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM2	SOFTWARE, LICENSE AND SUBSCRIPTION	PURULATOR (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	ONTAC (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	DICOM (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	HCS COURIER (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
SM1	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (1)	\$1,031.00	\$855.73	17%	n/a	n/a	n/a	n/a	\$171.00	\$136.80	20%	\$12.71
CELLHW	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR DEVICE HARDWARE	\$998.00	\$868.26	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYTOL3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ACTIVATION FOR SP AUTO, SP P SERIES	\$1,013.00	\$881.31	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS4HP01	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PTINYSYM MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$334.00	\$248.20	20%	\$17.39	n/a	n/a	n/a	n/a
PT1MIDVOLPNT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RECEIVING MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$334.00	\$248.20	20%	\$17.39	n/a	n/a	n/a	n/a
RMV2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RECEIVING MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$334.00	\$248.20	20%	\$17.39	n/a	n/a	n/a	n/a
SP6001	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MID-VOL THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$334.00	\$248.20	20%	\$17.39	n/a	n/a	n/a	n/a
SP46	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE MID-VOLUME THERMAL LABEL PRINTER	\$1,055.00	\$917.85	13%	\$334.00	\$248.20	20%	\$17.39	n/a	n/a	n/a	n/a
PT1MIDVOL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RECEIVING MID-VOLUME LABEL PRINTER	\$1,055.00	\$917.85	13%	\$334.00	\$248.20	20%	\$17.39	n/a	n/a	n/a	n/a
T536	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,055.00	\$918.00	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
T54M	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	\$1,055.00	\$918.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CS54	1/2 DAY RATE IMPLEMENTATION SERVICE	CCM IMPLEMENTATION 1/2 DAY RATE	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MS54	1/2 DAY RATE IMPLEMENTATION SERVICE	MAILING IMPLEMENTATION 1/2 DAY RATE	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SS54	1/2 DAY RATE IMPLEMENTATION SERVICE	SOLUTIONS IMPLEMENTATION 1/2 DAY RATE	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CC54	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CCM CONSULTING SERVICES UP TO HALF DAY	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MF54	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MAILING CONSULTING SERVICES UP TO HALF DAY	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SC54	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SHIPPING CONSULTING SERVICES UP TO HALF DAY	\$1,150.00	\$920.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CRMB	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER BASIC ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$1,117.00	\$927.11	17%	n/a	n/a	n/a	n/a	\$650.00	\$520.00	20%	\$48.31
SSCA	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,145.00	\$950.35	17%	n/a	n/a	n/a	n/a	\$190.00	\$152.00	20%	\$14.12
APC2	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CONNECT / SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,100.00	\$957.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
AM-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER CUSTOM COLOR	\$1,103.00	\$960.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKERBEAR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BEAR ACCOUNT	\$1,103.00	\$960.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DL-CPNL-FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DL CONNECT - PCL INPUT - RE-ENTRY FEE	\$1,138.00	\$990.06	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS4P	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCALE 40LB TABLETOP SCALE	\$1,140.00	\$991.80	13%	\$368.00	\$244.80	20%	\$19.92	n/a	n/a	n/a	n/a
SL30	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	100 LB TABLETOP SCALE	\$1,140.00	\$991.80	13%	\$248.00	\$198.40	20%	\$18.43	n/a	n/a	n/a	n/a
SP630	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	100 LB TABLETOP SCALE	\$1,140.00	\$991.80	13%	\$248.00	\$198.40	20%	\$18.43	n/a	n/a	n/a	n/a
T5MP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$1,140.00	\$991.80	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
1E1T	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DM INFINITY INTERFACE - LAN	\$1,174.00	\$1,021.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BMZC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SENDPRO / SENDPRO C AUTO BUSINESS MANAGER INTERFACE	\$1,174.00	\$1,021.38	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BM41	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	RECEIPT PRINTER	\$1,237.00	\$1,076.19	13%	\$241.00	\$192.80	20%	\$17.91	n/a	n/a	n/a	n/a
LX-CUSTOM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION)	\$1,325.00	\$1,153.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T5FF	SOFTWARE, LICENSE AND SUBSCRIPTION	ARRIVAL IMAGING	\$1,431.00	\$1,237.73	17%	n/a	n/a	n/a	n/a	\$238.00	\$190.40	20%	\$17.69
T5FG	SOFTWARE, LICENSE AND SUBSCRIPTION	ROUTE ACTIVITY LOGGING FEATURE	\$1,431.00	\$1,237.73	17%	n/a	n/a	n/a	n/a	\$238.00	\$190.40	20%	\$17.69
LX-LL002	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHELD CASE	\$1,378.00	\$1,199.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL2	SOFTWARE, LICENSE AND SUBSCRIPTION	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	\$1,466.00	\$1,276.78	17%	n/a	n/a	n/a	n/a	\$243.00	\$194.40	20%	\$18.06
PT1ATPWR	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INBOUND TRACKING ASSISTANT WEB	\$1,471.13	\$1,271.13	13%	\$344.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
CRM7	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	\$1,485.00	\$1,292.55	13%	n/a	n/a	n/a	n/a	\$400.00	\$320.00	20%	\$29.73
NV10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$1,444.00	\$1,256.28	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SL32	SOFTWARE, LICENSE AND SUBSCRIPTION	200 LB. ROLLERTOP SCALE	\$1,488.00	\$1,290.21	13%	\$350.00	\$280.00	20%	\$26.01	n/a	n/a	n/a	n/a
SP632	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	100 LB. ROLLERTOP SCALE	\$1,488.00	\$1,290.21	13%	\$247.00	\$197.60	20%	\$25.79	n/a	n/a	n/a	n/a
SLTV	SOFTWARE, LICENSE AND SUBSCRIPTION	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	\$1,650.00	\$1,369.50	17%	n/a	n/a	n/a	n/a	\$274.00	\$219.20	20%	\$20.36
PT1MIDPNT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ZEBRA QM2 BELT PRINTER	\$1,587.00	\$1,380.69	13%	\$207.00	\$165.60	20%	\$15.38	n/a	n/a	n/a	n/a
T578	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1										

Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offers/Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	Required
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
SMY2	SOFTWARE, LICENSE AND SUBSCRIPTION	ICS COURIER (2)	\$1,718.00	\$1,425.94	17%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SMZ2	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (2)	\$1,718.00	\$1,425.94	17%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
SMHC	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	\$1,718.00	\$1,425.94	17%	n/a	n/a	n/a	n/a	\$285.00	\$228.00	20%	\$21.18
WV21	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INVIEW DASHBOARD TWO OR MORE SITES	\$1,688.00	\$1,461.16	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTTAPF5CA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT1 PRO FIVE SLOT ETHERNET CHARGER	\$1,718.00	\$1,494.66	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
T790041	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FIVE N/A ETHERNET CRADLE-TR6A5/76AM/D/E	\$1,718.00	\$1,494.66	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CT100	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER UNIT W/B/C SCANNER	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
SP4700	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER W/B/C SCANNER PSP	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
SPE-CT100	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER W/B/C SCANNER SPE	\$1,725.00	\$1,500.75	13%	\$156.00	\$124.80	20%	\$11.59	n/a	n/a	n/a	n/a
EBPP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,734.00	\$1,509.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CT30	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BLUETOOTH DIMENSIONER UNIT W/B/C SCANNER	\$1,736.00	\$1,510.32	13%	\$137.00	\$99.80	20%	\$8.70	n/a	n/a	n/a	n/a
BM42	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BARCODE SCANNER FOR DATA COLLECTOR	\$1,752.00	\$1,524.24	13%	\$221.00	\$176.80	20%	\$16.42	n/a	n/a	n/a	n/a
BM44	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BARCODE SCANNER FOR DM SERVICES/BUDGET MANAGER	\$1,752.00	\$1,524.24	13%	\$221.00	\$176.80	20%	\$16.42	n/a	n/a	n/a	n/a
LX-LL101	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXTRA IPAD & WALL MOUNTING BRACKET	\$1,878.00	\$1,634.00	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP49	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS WEDGE SCANNER	\$1,895.00	\$1,669.00	13%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
SVACC73	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADVANCED ACCOUNTING	\$1,989.00	\$1,733.91	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TS39	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS SCANNER	\$2,009.00	\$1,748.00	13%	\$450.00	\$360.00	20%	\$33.44	n/a	n/a	n/a	n/a
PSF40	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HIGH VOLUME 4" LABEL PRINTER	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
PI40	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HIGH VOLUME 4" LABEL PRINTER	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
SP40	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HIGH VOLUME 4" LABEL PRINTER	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
SP140	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HIGH VOLUME 4" LABEL PRINTER	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
SP140	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HIGH VOLUME 4" LABEL PRINTER	\$2,100.00	\$1,827.00	13%	\$525.00	\$420.00	20%	\$39.02	n/a	n/a	n/a	n/a
TAC320WIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 C WIFI ONLY	\$2,112.00	\$1,837.44	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
TS30	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00	\$1,840.00	13%	\$337.00	\$269.60	20%	\$25.05	n/a	n/a	n/a	n/a
CSD5	DAY RATE IMPLEMENTATION SERVICE	CCM IMPLEMENTATION DAY RATE	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MSSD	DAY RATE IMPLEMENTATION SERVICE	MAILING IMPLEMENTATION DAY RATE	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SSSD	DAY RATE IMPLEMENTATION SERVICE	SOLUTIONS IMPLEMENTATION DAY RATE	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CCSD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCM CONSULTING SERVICES UP TO FULL DAY	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MFSD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	MAILING CONSULTING SERVICES UP TO FULL DAY	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SCSD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SHIPPING CONSULTING SERVICES UP TO FULL DAY	\$2,300.00	\$1,840.00	20%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-IL	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,120.00	\$1,844.00	13%	n/a	n/a	n/a	n/a	\$380.00	\$304.00	20%	\$28.24
SPF-TS39	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a
PTIWIWEDSON	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PT1 WIRELESS WEDGE SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a
SLB9	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS WEDGE SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a
SPF-TS39	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a
TS19	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CORDLESS SCANNER	\$2,170.00	\$1,887.90	13%	\$486.00	\$388.80	20%	\$36.12	n/a	n/a	n/a	n/a
SLTX	SOFTWARE, LICENSE AND SUBSCRIPTION	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10)	\$2,290.00	\$1,900.70	17%	n/a	n/a	n/a	n/a	\$380.00	\$304.00	20%	\$28.24
SMXL	SOFTWARE, LICENSE AND SUBSCRIPTION	PURGLATOR (10)	\$2,290.00	\$1,900.70	17%	n/a	n/a	n/a	n/a	\$380.00	\$304.00	20%	\$28.24
TAC30CELL	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,290.00	\$1,900.70	17%	n/a	n/a	n/a	n/a	\$380.00	\$304.00	20%	\$28.24
PTTAROPROF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 CELLULAR	\$2,281.00	\$1,964.18	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
PTTAROPROF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	IMBOUND TRACKING ASSIST PRO FED WIFI	\$2,281.00	\$1,964.18	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
PTTAROPROF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	IMBOUND TRACKING ASSIST PRO WIFI	\$2,281.00	\$1,964.18	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
TAC320WIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 C WIFI ONLY	\$2,281.00	\$1,964.18	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
TAC320WIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 C WIFI ONLY	\$2,281.00	\$1,964.18	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
TAC320WIFI	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 C WIFI ONLY	\$2,281.00	\$1,964.18	13%	\$244.00	\$195.20	20%	\$18.13	n/a	n/a	n/a	n/a
PSP20	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,285.00	\$1,987.95	13%	\$327.00	\$189.60	20%	\$17.61	n/a	n/a	n/a	n/a
PTISIGPL5	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COUNTER SIGNATURE PAD PLUS	\$2,285.00	\$1,987.95	13%	\$354.00	\$283.20	20%	\$26.31	n/a	n/a	n/a	n/a
IS40	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COUNTER SIGNATURE PAD	\$2,285.00	\$1,987.95	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
IS46	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COUNTER SIGNATURE PAD PLUS	\$2,285.00	\$1,987.95	13%	\$328.00	\$262.40	20%	\$24.38	n/a	n/a	n/a	n/a
IS20	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,285.00	\$1,987.95	13%	\$337.00	\$269.60	20%	\$25.05	n/a	n/a	n/a	n/a
BM35	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CLIENT HOST SOFTWARE ONLY	\$2,399.00	\$1,991.17	17%	\$134.00	\$107.20	20%	\$9.96	\$634.00	\$499.20	20%	\$46.38
PTTAROPROFCELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	IMBOUND TRACKING ASSIST PRO ADD CELL	\$2,415.00	\$2,101.92	13%	\$686.00	\$548.80	20%	\$48.00	n/a	n/a	n/a	n/a
PTTAROPROFCELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	IMBOUND TRACKING ASSIST PRO FED ADD CELL	\$2,415.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
TAC30CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 C CELLULAR	\$2,415.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
TAC30CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 C CELLULAR	\$2,415.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
TAC30CELL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	TRACKING ASSISTANT 360 C CELLULAR	\$2,415.00	\$2,101.92	13%	\$634.00	\$507.20	20%	\$47.12	n/a	n/a	n/a	n/a
CRM7	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	\$2,785.00	\$2,317.75	17%	n/a	n/a	n/a	n/a	\$1,200.00	\$960.00	20%	\$89.18
CRM8	SOFTWARE, LICENSE AND SUBSCRIPTION	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE	\$2,784.00	\$2,310.72	17%	n/a	n/a	n/a	n/a	\$1,200.00	\$960.00	20%	\$89.18
WS92	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	WINDOWS 10 PC	\$2,966.00	\$2,580.42	13%	\$129.00	\$103.20	20%	\$9.59	n/a	n/a	n/a	n/a
LOCKERW	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER W	\$4,138.00	\$2,702.70	35%	\$17.00	\$13.60	n/a	\$1.26	n/a	n/a	n/a	n/a
SPE-INT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$2,185.00	\$1,900.75	13%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SL91	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,784.87	13%	\$480.00	\$384.00	20%	\$35.67	n/a	n/a	n/a	n/a
TS94	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PC W/ FLAT PANEL MONITOR	\$3,201.00	\$2,784.87	13%	\$480.00	\$384.00	20%	\$35.67	n/a	n/a	n/a	n/a
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	BAR GLOBAL (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANS (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMVH	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CEARLITE RATING / BOLTS (PER CARRIER) (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	ONTRAC (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	UDC/M (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	ICS COURIER (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (5)	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SMV	SOFTWARE, LICENSE AND SUBSCRIPTION	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
BMPC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER HOST WORKSTATION PC	\$3,298.00	\$2,869.26	13%	\$463.00	\$370.40	20%	\$34.41	n/a	n/a	n/a	n/a
SPESSVG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE BATCH PROCESSING TOOL	\$3,435.00	\$2,988.45	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKER	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER V	\$4,557.00	\$3,070.62	34%	\$48.00	\$38.40	n/a	\$3.57	n/a	n/a	n/a	n/a
LOCKER	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER X	\$4,557.00	\$3,070.62	34%	\$48.00	\$38.40	n/a	\$3.57	n/a	n/a	n/a	n/a
LOCKERU	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER U	\$4,556.00	\$3,042.03	34%	\$66.00	\$52.80	n/a	\$4.91	n/a	n/a	n/a	n/a
BM52	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$4,556.00	\$3,042.03	34%	\$66.00	\$52.80	n/a	\$4.91	n/a	n/a	n/a	n/a
OL-CND-1X-FEE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - SEND 1000 USERS - RE-ENTRY FEE	\$3,671.00	\$3,193.77	13%	n/a	n/a	n/a	n/a	\$680.00	\$544.00	20%	\$50.54
PE-OLDEV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - SEND 1000 USERS - RE-ENTRY FEE	\$3,671.00	\$3,193.77	13%	n/a	n/a	n/a	n/a	\$680.00	\$544.00	20%	\$50.54
SPE-INT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,435.00	\$2,851.05	17%	n/a	n/a	n/a	n/a	\$570.00	\$456.00	20%	\$42.36
SLEP	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SLEPSE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE USPS BFOU SPLITTER TOOL	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
VPEC	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ECONOMICE INFERENCE	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PE-OL-CPOL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - PC IN/OUT	\$3,750.00	\$3,262.50	13%	n/a	n/a	n/a	n/a	\$767.00	\$613.60	20%	\$57.00
TSUC	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$4,002.00	\$3,321.66	17%	n/a	n/a	n/a	n/a	\$664.00	\$531.20	20%	\$49.35
LOCKERO	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER O	\$5,354.00	\$3,3									



Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Offenders Response
NO VOLUME OR TERM DISCOUNTS INCLUDED	Required
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
LDXB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR FRONT LOAD MAIN	\$12,118.00	\$10,543.00	13%	\$1,286.00	\$1,028.80	20%	\$95.58	n/a	n/a	n/a	n/a
PE-OL-CNSD-1K	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - SEND 1000 USERS - LICENSE	\$12,235.00	\$10,644.45	13%	n/a	n/a	n/a	n/a	\$2,448.00	\$1,958.40	20%	\$163.20
PE-OL-CPRD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - PROFESSIONAL LICENSE	\$15,000.00	\$13,050.00	13%	n/a	n/a	n/a	n/a	\$3,000.00	\$2,400.00	20%	\$200.00
LOCKCWX	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INDOOR PARCELPPOINT DUAL ADD ON XS	\$16,037.00	\$13,952.76	13%	\$572.00	\$457.60	20%	\$42.51	n/a	n/a	n/a	n/a
LOCKCUTXS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OUTDOOR PARCELPPOINT DUAL ADD ON XS	\$16,037.00	\$13,952.76	13%	\$572.00	\$457.60	20%	\$42.51	n/a	n/a	n/a	n/a
LOCKEXPA	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 4	\$18,675.00	\$14,059.63	25%	\$331.00	\$264.80	20%	\$24.60	n/a	n/a	n/a	n/a
SD2X	SOFTWARE, LICENSE AND SUBSCRIPTION	SENSUSITE LIVE PLANE/TPRESS INTERFACE (10)	\$16,200.00	\$14,094.00	13%	n/a	n/a	n/a	n/a	\$2,850.00	\$2,280.00	20%	\$211.81
SLDZ	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SLHX	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (10)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SLI2	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIP TO HOLD (2)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$3,240.00	\$2,592.00	20%	\$240.80
SLV2	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDX (2)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNBL	SOFTWARE, LICENSE AND SUBSCRIPTION	BAK GLOBAL (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNEL	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNGL	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANS (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNHL	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CHARLITE RATING / BOLS (PER CARRIER) (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNML	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNML	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNRL	SOFTWARE, LICENSE AND SUBSCRIPTION	ONTAC (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNEL	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNUL	SOFTWARE, LICENSE AND SUBSCRIPTION	DICOM (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNVL	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNVL	SOFTWARE, LICENSE AND SUBSCRIPTION	ICS COURIER (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
SNEL	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (50)	\$17,172.00	\$14,252.76	17%	n/a	n/a	n/a	n/a	\$2,950.00	\$2,360.00	20%	\$211.81
TRMAM	SOFTWARE, LICENSE AND SUBSCRIPTION	MULTIPLE SITE UNLIMITED WORKSTATION	\$20,865.00	\$17,317.95	17%	n/a	n/a	n/a	n/a	\$3,273.00	\$2,618.40	20%	\$243.25
PE-OL-CENT-UPG	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	UPGRADE TO OL CONNECT ENTERPRISE	\$20,075.00	\$17,465.25	13%	n/a	n/a	n/a	n/a	\$6,466.40	\$5,173.60	20%	\$600.73
LOCKEXPS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 5	\$23,258.00	\$17,508.73	25%	\$423.00	\$338.40	20%	\$31.44	n/a	n/a	n/a	n/a
SD2T	SOFTWARE, LICENSE AND SUBSCRIPTION	SENSUSITE LIVE PLANE/TPRESS INTERFACE (25)	\$13,600.00	\$11,728.00	13%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SLHT	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (25)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SLTE	SOFTWARE, LICENSE AND SUBSCRIPTION	(ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE))	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNBC	SOFTWARE, LICENSE AND SUBSCRIPTION	BAK GLOBAL (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNBC	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNCG	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANS (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNHC	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CHARLITE RATING / BOLS (PER CARRIER) (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNHC	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNLE	SOFTWARE, LICENSE AND SUBSCRIPTION	PURULATOR (ENTERPRISE)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNMC	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNRC	SOFTWARE, LICENSE AND SUBSCRIPTION	ONTAC (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNRC	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNRC	SOFTWARE, LICENSE AND SUBSCRIPTION	DICOM (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNVC	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNVC	SOFTWARE, LICENSE AND SUBSCRIPTION	ICS COURIER (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
SNVC	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (100)	\$22,896.00	\$19,003.68	17%	n/a	n/a	n/a	n/a	\$3,800.00	\$3,040.00	20%	\$282.42
LOCKYSS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSS	\$20,325.00	\$20,325.00	13%	\$1,730.00	\$1,384.00	20%	\$128.57	n/a	n/a	n/a	n/a
LOCKK56	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSE	\$23,524.00	\$20,466.00	13%	\$1,746.00	\$1,396.80	20%	\$129.76	n/a	n/a	n/a	n/a
LOCKEXPS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 6	\$27,940.00	\$21,033.18	25%	\$514.00	\$411.20	20%	\$38.20	n/a	n/a	n/a	n/a
LOCKK54	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSS	\$24,720.00	\$21,586.80	13%	\$1,842.00	\$1,473.60	20%	\$136.90	n/a	n/a	n/a	n/a
LOCKK53	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSS	\$25,113.00	\$21,846.00	13%	\$1,875.00	\$1,500.00	20%	\$139.35	n/a	n/a	n/a	n/a
LOCKK52	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSS	\$25,317.00	\$22,026.00	13%	\$1,891.00	\$1,512.80	20%	\$140.54	n/a	n/a	n/a	n/a
SD2C	SOFTWARE, LICENSE AND SUBSCRIPTION	SENSUSITE LIVE PLANE/TPRESS INTERFACE (100)	\$27,000.00	\$23,490.00	13%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SD2E	SOFTWARE, LICENSE AND SUBSCRIPTION	SENSUSITE LIVE PLANE/TPRESS INTERFACE (ENTERPRISE)	\$27,000.00	\$23,490.00	13%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SD2L	SOFTWARE, LICENSE AND SUBSCRIPTION	SENSUSITE LIVE PLANE/TPRESS INTERFACE (50)	\$27,000.00	\$23,490.00	13%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SLHX	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (100)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SLHE	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SLHL	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZARDOUS MATERIALS (50)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNBE	SOFTWARE, LICENSE AND SUBSCRIPTION	BAK GLOBAL (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNBE	SOFTWARE, LICENSE AND SUBSCRIPTION	EASTERN CONNECTION (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNGE	SOFTWARE, LICENSE AND SUBSCRIPTION	GLOBALTRANS (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNHE	SOFTWARE, LICENSE AND SUBSCRIPTION	LTL CHARLITE RATING / BOLS (PER CARRIER) (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNLE	SOFTWARE, LICENSE AND SUBSCRIPTION	MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNMC	SOFTWARE, LICENSE AND SUBSCRIPTION	MIDLAND COURIER (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNRC	SOFTWARE, LICENSE AND SUBSCRIPTION	ONTAC (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNSE	SOFTWARE, LICENSE AND SUBSCRIPTION	SPEE-DEE (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNUE	SOFTWARE, LICENSE AND SUBSCRIPTION	DICOM (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNVE	SOFTWARE, LICENSE AND SUBSCRIPTION	VELOCITY (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNVE	SOFTWARE, LICENSE AND SUBSCRIPTION	ICS COURIER (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SNZE	SOFTWARE, LICENSE AND SUBSCRIPTION	CARDINAL COURIER (ENTERPRISE)	\$28,620.00	\$23,754.60	17%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
LOCKYSS1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	INTELLIGENT LOCKER SYSS1	\$27,310.00	\$23,760.00	13%	\$2,052.00	\$1,641.60	20%	\$152.51	n/a	n/a	n/a	n/a
LOCKEXPT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EXPRESS LOCKER 7	\$32,523.00	\$24,482.30	25%	\$606.00	\$484.80	20%	\$45.04	n/a	n/a	n/a	n/a
SPS-HS	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING SERVICES	\$11,800.00	\$10,266.00	13%	n/a	n/a	n/a	n/a	\$4,750.00	\$3,800.00	20%	\$353.02
SLDV	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5)	\$14,844.00	\$12,805.52	13%	n/a	n/a	n/a	n/a	\$5,700.00	\$4,560.00	20%	\$423.63
SLV4	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIP TO HOLD (5)	\$14,344.00	\$12,585.52	13%	n/a	n/a	n/a	n/a	\$5,700.00	\$4,560.00	20%	\$423.63
SLVV	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDX (5)	\$14,344.00	\$12,585.52	13%	n/a	n/a	n/a	n/a	\$5,700.00	\$4,560.00	20%	\$423.63
TRMAM	SOFTWARE, LICENSE AND SUBSCRIPTION	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$15,203.00	\$13,218.49	13%	n/a	n/a	n/a	n/a	\$5,841.00	\$4,674.40	20%	\$434.25
PE-OL-CENT	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	OL CONNECT - ENTERPRISE LICENSE	\$40,145.00	\$34,326.15	13%	n/a	n/a	n/a	n/a	\$8,083.00	\$6,466.40	20%	\$600.73
SLDX	SOFTWARE, LICENSE AND SUBSCRIPTION	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$57,240.00	\$47,509.20	17%	n/a	n/a	n/a	n/a	\$9,500.00	\$7,600.00	20%	\$706.04
SLX4	SOFTWARE, LICENSE AND SUBSCRIPTION	SHIP TO HOLD (10)	\$57,240.00	\$47,509.20	17%	n/a	n/a	n/a	n/a	\$9,500.00	\$7,600.00	20%	\$706.04
SLXK	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDX (10)	\$57,240.00	\$47,509.20	17%	n/a	n/a	n/a	n/a	\$9,500.			



Software, License and Subscription (Reference Part 3.19)	
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Required
NO VOLUME OR TERM DISCOUNTS INCLUDED	Required
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
ERB1	SOFTWARE, LICENSE AND SUBSCRIPTION	RETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTID	SOFTWARE, LICENSE AND SUBSCRIPTION	SP0/PTIDYESHIP OFFICE	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9G	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXP SALES FAX 2500-3500	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SEND	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PTIDYESHIP PRO SINGLE USER	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAB21	SOFTWARE, LICENSE AND SUBSCRIPTION	SP ANALYTICS PREMIUM 1-2 PRODUCTS	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAB3	SOFTWARE, LICENSE AND SUBSCRIPTION	ANALYTICS FOR METER	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-1	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SCRIPTPRO USAGE SUBSCRIPTION	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CONNECTOR-USAGE-3	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	HACKSON ENTERPRISEK USAGE SUBSCRIPTION	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SFP-SUB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SECURE FTP MGMT ADD-ON	\$25.00/MONTH	\$21.75/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-100	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-100 TRANSACTIONS MONTH	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-CAR-SUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-CARRIER MGMT SUBSCRIPT	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-0	SOFTWARE, LICENSE AND SUBSCRIPTION	11000 LABELS PER MONTH	\$250.00/MONTH	\$217.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF20	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00/MONTH	\$218.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMG	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00/MONTH	\$218.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-40000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-40000 TRANSACTIONS MONTH	\$26,800.00/MONTH	\$23,395.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
EB94	SOFTWARE, LICENSE AND SUBSCRIPTION	RETURN RECEIPT SUBSCRIPTION - L SERIES	\$28.00/MONTH	\$24.36/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAN-SND6	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 6	\$28.00/MONTH	\$24.36/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAN-SND10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 10	\$28.00/MONTH	\$24.36/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-USF50ADP	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS SHIPPING API DISCT PROGRAM	\$29.95/MONTH	\$26.06/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIX	SOFTWARE, LICENSE AND SUBSCRIPTION	PTITRYTRACK INBOUND	\$299.00/MONTH	\$260.13/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BV0AD15	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 15	\$300.00/MONTH	\$261.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML10	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360-PTIDYESHIP PRO 12 LOCATIONS	\$300.00/MONTH	\$261.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360-12	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER B	\$312.00/MONTH	\$271.44/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-CBC	SOFTWARE, LICENSE AND SUBSCRIPTION	CROSS BORDER CONSOLIDATION	\$339.00/MONTH	\$294.76/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HZMT	SOFTWARE, LICENSE AND SUBSCRIPTION	HAZMAT	\$339.00/MONTH	\$294.76/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-50000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-50000 TRANSACTIONS MONTH	\$33,450.00/MONTH	\$29,101.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-25000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRP ENTERPRISE TIER 2 SUB 25000	\$33,600.00/MONTH	\$29,268.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-25000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-25000 TRANSACTIONS MONTH	\$33,670.00/MONTH	\$29,192.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-J	SOFTWARE, LICENSE AND SUBSCRIPTION	PS-PRO - 50,000 TRANSACTIONS PER MONTH	\$33,500.00/MONTH	\$29,288.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD36	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER F	\$3,848.00/MONTH	\$3,347.76/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-50000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRP ENTERPRISE TIER 2 SUB 50000	\$4,512.00/MONTH	\$3,935.04/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMA	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - SINGLE METER	\$4.00/MONTH	\$3.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PREMIUM COST ACTG FOR SP MAIL CENTER	\$35.00/MONTH	\$30.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MC9H	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXP SALES FAX 4500	\$35.00/MONTH	\$30.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR IMI SENDRP C300/C400	\$35.00/MONTH	\$30.45/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-MH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDRP C300/C400	\$36.00/MONTH	\$31.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SENDADV	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PTIDYESHIP PRO ADVANCED SINGLE USER	\$36.00/MONTH	\$31.32/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-A1	SOFTWARE, LICENSE AND SUBSCRIPTION	PS-PRO - 50 TRANSACTIONS PER MONTH	\$40.00/MONTH	\$33.20/MONTH	17%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-100	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRP ENTERPRISE TIER 2 SUB 100	\$39.00/MONTH	\$33.87/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-60000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-60000 TRANSACTIONS MONTH	\$40,010.00/MONTH	\$34,808.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYAD20	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 20	\$40.00/MONTH	\$34.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-500	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-500 TRANSACTIONS MONTH	\$40.00/MONTH	\$34.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYAD02	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 2	\$40.00/MONTH	\$34.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-1000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRP ENTERPRISE TIER 2 SUB 1000	\$460.00/MONTH	\$398.80/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAN-SND7	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 7	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-02	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS NEGOTIATED RATE LW 02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-NEG-02	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LW 02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-NEG-02	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LW 02	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAN-SND101	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 101	\$420.00/MONTH	\$365.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MHMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR SENDRP C500	\$42.00/MONTH	\$36.54/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H02-MH	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	FEDRAMP MIN 325 CTRL PSD SUBSCRIPTION FOR SENDRP C500	\$44.00/MONTH	\$38.25/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR CONNECTION FOR SENDRP P	\$45.00/MONTH	\$39.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-50000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENDRP ENTERPRISE TIER 3 SUB 50000	\$4,875.00/MONTH	\$4,295.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-15000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-15000 TRANSACTIONS MONTH	\$4,900.00/MONTH	\$4,261.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML1000	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PTIDYESHIP PRO 1000 LOCATIONS	\$5,000.00/MONTH	\$4,350.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD37	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER G	\$5,200.00/MONTH	\$4,524.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CDSF1	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR CONNECTION FOR SENDRP MAILSTATION	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SCRIPTPUSUB	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER COLUMN SUBSCRIPTION	\$5.00/MONTH	\$4.35/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-70000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-70000 TRANSACTIONS MONTH	\$47,000.00/MONTH	\$40,890.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ILDS	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	LOCKER 60 BANK	\$49.00/MONTH	\$42.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
LOCKDAYUSE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	PARCELPOINT DAY USE FEATURE SUBSCR	\$49.00/MONTH	\$42.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360LOCKSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 LOCKER MANAGEMENT	\$49.00/MONTH	\$42.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVMD	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 20 METERS	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RC9F	SOFTWARE, LICENSE AND SUBSCRIPTION	INTEGRITY EXPRESS RELAY 2500-4500	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML25	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PTIDYESHIP PRO 25 LOCATIONS	\$50.00/MONTH	\$43.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-E	SOFTWARE, LICENSE AND SUBSCRIPTION	\$2500 LABELS PER MONTH	\$520.00/MONTH	\$458.80/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MLMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR GREEN CONNECT+500 /SENDRP P SERIES METER15000	\$52.00/MONTH	\$45.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
4W00-MMMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR CONNECT GREEN-1000/2000 / SENDRP P1000/2000	\$52.00/MONTH	\$45.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MH	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 1000	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
7H00-MM	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 2000	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD321	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER B1	\$52.00/MONTH	\$45.24/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
G000-M2M1	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR DM400 SERIES	\$53.00/MONTH	\$46.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-CCMM	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE COMMERCE CONNECTOR SUB	\$60.00/MONTH	\$52.00/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAN-SND8	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 8	\$56.00/MONTH	\$48.72/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAN-SND11	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 11	\$56.00/MONTH	\$48.72/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-K	SOFTWARE, LICENSE AND SUBSCRIPTION	PS-PRO - 100,000 TRANSACTIONS PER MONTH	\$6,420.00/MONTH	\$5,585.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATARETAN-SND4	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 4	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYAD03	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 3	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CAAD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	COST ACCOUNTING PLATINUM PLAN	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	\$0.00	\$0.00	0%	\$0.00
CAALD	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ENTERPRISE COST ACTG FOR SP MAIL CENTER	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ML50	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PTIDYESHIP PRO 50 LOCATIONS	\$60.00/MONTH	\$52.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SYAD31	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER A	\$62.00/MONTH	\$53.94/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-B	SOFTWARE, LICENSE AND SUBSCRIPTION	100 LABELS PER MONTH	\$70.00/MONTH	\$61.30/MONTH	21%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
G000-MMMS	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR DM475 SERIES	\$64.00/MONTH	\$56.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-LTL	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SPE LTL SUBSCRIPTION	\$73.00/MONTH	\$64.00/MONTH	22%	n/a	n/a	n/a	n/a				

Software, License and Subscription (Reference Part 3.19)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
<b>NO VOLUME OR TERM DISCOUNTS INCLUDED</b>	
<b>Required</b>	
Percent (%) Discount from MSRP off Base Category Equipment	13%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Equipment Maintenance	Contract Annual Equipment Maintenance Years 2-5	% Off MSRP	Contract Monthly Equipment Maintenance	MSRP Software Maintenance	Contract Annual Software Maintenance Years 2-5	% Off MSRP	Contract Monthly Software Maintenance
7W00-MH	SOFTWARE, LICENSE AND SUBSCRIPTION	METER SUBSCRIPTION FOR MAILCENTER 3000	\$76.00/MONTH	\$66.12/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-100000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENPRO ENTERPRISE TIER 3 SUB 100000	\$9,235.00/MONTH	\$7,203.39/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-100000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-100000 TRANSACTIONS MONTH	\$8,550.00/MONTH	\$7,438.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
TECOM00M	SOFTWARE, LICENSE AND SUBSCRIPTION	TIER 2 ENVI SEC CONTROLS MIN 325+ MAX 12 LOCATIONS	\$8,620.00/MONTH	\$7,500.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PS-PRO-4	SOFTWARE, LICENSE AND SUBSCRIPTION	PS PRO - 150,000 TRANSACTIONS PER MONTH	\$8,750.00/MONTH	\$7,612.50/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOADA	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 4	\$80.00/MONTH	\$70.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SVAD33	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ANALYTICS 360 TIER C	\$83.00/MONTH	\$723.84/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
DATABETAIN-SND12	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	DATA RETAIN SENDING 12	\$840.00/MONTH	\$730.80/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER2-150000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENPRO ENTERPRISE TIER 2 SUB 150000	\$9,775.00/MONTH	\$8,211.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-150000	SOFTWARE, LICENSE AND SUBSCRIPTION	SENPRO ENTERPRISE TIER 3 SUB 150000	\$10,375.00/MONTH	\$8,715.00/MONTH	16%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CD5F	SOFTWARE, LICENSE AND SUBSCRIPTION	CELLULAR CONNECTION FOR SENPRO C	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIR	SOFTWARE, LICENSE AND SUBSCRIPTION	SP90/PITNEYSHIP BASIC 50 USERS	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PTIP	SOFTWARE, LICENSE AND SUBSCRIPTION	UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	\$0.00	\$0.00	0%	\$0.00
PTIR	SOFTWARE, LICENSE AND SUBSCRIPTION	UP TO 50 USERS WITH HARDWARE OR METER	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ALMSP360	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	ALM SUPPORT FOR SP360 CDSY ACCOUNTS	\$10.00/MONTH	\$8.70/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PC-PRO-F	SOFTWARE, LICENSE AND SUBSCRIPTION	\$1000 LABELS PER MONTH	\$920.00/MONTH	\$800.40/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-TIER3-2500	SOFTWARE, LICENSE AND SUBSCRIPTION	SENPRO ENTERPRISE TIER 3 SUB 2500	\$1,055.00/MONTH	\$822.90/MONTH	22%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-NEG-03	SOFTWARE, LICENSE AND SUBSCRIPTION	USPS NEGOTIATED RATE LVL 03	\$97.00/MONTH	\$84.39/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP-NEG-03	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL 03	\$97.00/MONTH	\$84.39/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-NEG-03	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	USPS NEGOTIATED RATE LVL 03	\$97.00/MONTH	\$84.39/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-2500	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-2500 TRANSACTIONS MONTH	\$980.00/MONTH	\$852.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
BYOADS	SOFTWARE, LICENSE AND SUBSCRIPTION	BRING YOUR OWN APPROVED DEVICE 5	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
CD5FE	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	CELLULAR ROUTER 8G MONTHLY DATA PLAN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
NVME	SOFTWARE, LICENSE AND SUBSCRIPTION	INVIEW DASHBOARD - UP TO 50 METERS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
RCSE	SOFTWARE, LICENSE AND SUBSCRIPTION	RELAY INTEGRITY EXPRESS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ACCTSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 ANALYTICS	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360CDSY	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	EQUIPMENT CONNECTIVITY (METERS)	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ENDSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360TRACSF	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360 RECEIVING	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-BBSDK	SOFTWARE, LICENSE AND SUBSCRIPTION	BLACK BOX SDK	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
360-AP-BASE	SOFTWARE, LICENSE AND SUBSCRIPTION	360 AP BASE SUBSCRIPTION	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEAUDITSUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-AUDIT LOGGING SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSELOWCODESUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-LOW CODE SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSEREGARSUB	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-REGION CARRIER SUBSCRIPTN	\$100.00/MONTH	\$87.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SP360ALLO	SOFTWARE, LICENSE AND SUBSCRIPTION ACCESSORIES	SP360/PITNEYSHIP PRO 100 LOCATIONS	\$1,000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
SPE-HL1	SOFTWARE, LICENSE AND SUBSCRIPTION	HOSTING LEVEL 1	\$1,000.00/MONTH	\$870.00/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
PSE-150000	SOFTWARE, LICENSE AND SUBSCRIPTION	PS ENTERPRISE-150000 TRANSACTIONS MONTH	\$10,380.00/MONTH	\$9,030.60/MONTH	13%	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
1E02	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E05	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E07	\$ -	\$ -	\$ -	\$ -
1E08	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E20	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E23	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E26	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E27	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
1E28	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E30	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
1E31	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
1E40	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E41	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E43	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E44	\$ 69.00	\$ 78.66	\$ 94.53	\$ 117.99
1E45	\$ 72.00	\$ 82.08	\$ 98.64	\$ 123.12
1E48	\$ 41.00	\$ 46.74	\$ 56.17	\$ 96.05
1E50	\$ 236.00	\$ 269.04	\$ 323.32	\$ 403.56
1E58	\$ 234.00	\$ 266.76	\$ 320.58	\$ 548.19
1E0T	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E26-A	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1E2R	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
1E3R	\$ 228.00	\$ 259.92	\$ 312.36	\$ 389.88
1E3S	\$ 38.00	\$ 43.32	\$ 52.06	\$ 64.98
1E6R	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1ER3	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
1SDL	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
2H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
397-B	\$ -	\$ -	\$ -	\$ -
3C00	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3C01	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C0R	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C0X	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C10	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3C5R	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CE5	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
3CER	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
3CES	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
4C00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C0R	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C0X	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C10	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4C5R	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
4CE5	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CER	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
4CES	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
6C00	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6C05	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6C0R	\$ 462.00	\$ 526.68	\$ 632.94	\$ 790.02
6CF1	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
6CFR	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
8H00	\$ 151.00	\$ 172.14	\$ 206.87	\$ 258.21
9H00	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
APK1	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK2	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
APK3	\$ 64.00	\$ 72.96	\$ 87.68	\$ 109.44
AR100	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
AR200	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
ARPF	\$ 2,999.00	\$ 3,418.86	\$ 4,108.63	\$ 5,128.29
AZBA	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBAOMAS	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZBB	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBBOMAS	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZBC	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBCOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBD	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBDOMAS	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZBE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZBF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBN	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBP	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZBR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZBT	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZBU	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZBV	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZBX	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
AZCE	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
AZCF	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCG	\$ 566.58	\$ 645.90	\$ 776.21	\$ 968.85
AZCGOMAS	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
AZCJ	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCL	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
AZCM	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
AZCQ	\$ 250.97	\$ 286.11	\$ 343.83	\$ 429.16
AZCR	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCS	\$ 2,809.00	\$ 3,202.26	\$ 3,848.33	\$ 4,803.39
AZCW	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
AZCX	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
AZCY	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZCZ	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
AZDS	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDT	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
AZDU	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
AZSA	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
AZSB	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
BM10	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM11	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM40	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM41	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
BM42	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM43	\$ 297.00	\$ 338.58	\$ 406.89	\$ 507.87
BM44	\$ 221.00	\$ 251.94	\$ 302.77	\$ 377.91
BM48	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BM52	\$ 617.00	\$ 703.38	\$ 845.29	\$ 1,055.07
BMPC	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
C190	\$ 117.00	\$ 133.38	\$ 160.29	\$ 200.07
C190DSK	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
C190POS	\$ 104.00	\$ 118.56	\$ 142.48	\$ 177.84
C200	\$ -	\$ -	\$ -	\$ -
C2C1	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C2C2	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
C300	\$ 123.00	\$ 140.22	\$ 168.51	\$ 210.33
C400	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
C5C1	\$ 419.00	\$ 477.66	\$ 574.03	\$ 716.49
C5C2	\$ 637.00	\$ 726.18	\$ 872.69	\$ 1,089.27
C5C3	\$ 456.00	\$ 519.84	\$ 624.72	\$ 779.76
C5CC	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
CG12	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CG15	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
CML5	\$ 86.00	\$ 98.04	\$ 117.82	\$ 147.06
CS88	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
CS8A	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
CT00	\$ 156.00	\$ 177.84	\$ 213.72	\$ 365.46
DA5X	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
DA79	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA7X	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
DA86	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DA8A	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DA8X	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
DASC	\$ 565.00	\$ 644.10	\$ 774.05	\$ 966.15
DDG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
DDL3	\$ 233.00	\$ 265.62	\$ 319.21	\$ 398.43
DDL4	\$ 146.00	\$ 166.44	\$ 200.02	\$ 249.66
DDL8	\$ 208.00	\$ 237.12	\$ 284.96	\$ 355.68
DDM1	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DDM3	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
DDMR	\$ 109.00	\$ 124.26	\$ 149.33	\$ 186.39
DEF1	\$ 383.00	\$ 436.62	\$ 524.71	\$ 654.93
DF10	\$ 84.00	\$ 95.76	\$ 115.08	\$ 143.64
DF80	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF8R	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
DF90	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DF9R	\$ 813.00	\$ 926.82	\$ 1,113.81	\$ 1,390.23
DFCS	\$ 82.00	\$ 93.48	\$ 112.34	\$ 140.22
DI22	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI23	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2R	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI2S	\$ 550.00	\$ 627.00	\$ 753.50	\$ 940.50
DI3C	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3F	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3G	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3H	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3P	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3S	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3T	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI3W	\$ 1,677.00	\$ 1,911.78	\$ 2,297.49	\$ 2,867.67
DI90	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI95	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9A	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9B	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DI9C	\$ 6,420.00	\$ 7,318.80	\$ 8,795.40	\$ 10,978.20
DI9D	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9G	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
DI9H	\$ 4,878.00	\$ 5,560.92	\$ 6,682.86	\$ 8,341.38
DI9J	\$ 5,834.00	\$ 6,650.76	\$ 7,992.58	\$ 9,976.14
DI9K	\$ 4,060.00	\$ 4,628.40	\$ 5,562.20	\$ 6,942.60
DI9L	\$ 6,756.00	\$ 7,701.84	\$ 9,255.72	\$ 11,552.76
DI9P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
DI9R	\$ 4,829.00	\$ 5,505.06	\$ 6,615.73	\$ 8,257.59
DIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
DIBF	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIBX	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
DIC0	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
DIC1	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
DIC2	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
DIC3	\$ 2,892.00	\$ 3,296.88	\$ 3,962.04	\$ 4,945.32
DIC5	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
DIC6	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
DIC7	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
DIC8	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
DIC9	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
DICB	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,456.92
DICJ	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
DICL	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80
DICP	\$ 7,889.00	\$ 8,993.46	\$ 10,807.93	\$ 13,490.19
DICQ	\$ 21,766.00	\$ 24,813.24	\$ 29,819.42	\$ 37,219.86
DIHS	\$ 355.00	\$ 404.70	\$ 486.35	\$ 607.05
DIPS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIPX	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIRS	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DIST	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
DIVP	\$ 187.00	\$ 213.18	\$ 256.19	\$ 319.77
DL03	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DL08	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLA2	\$ 298.00	\$ 339.72	\$ 408.26	\$ 509.58
DLA3	\$ 671.00	\$ 764.94	\$ 919.27	\$ 1,147.41
DLU1	\$ -	\$ -	\$ -	\$ -
DLU2	\$ -	\$ -	\$ -	\$ -
DLU3	\$ -	\$ -	\$ -	\$ -
DMIV2	\$ 1,248.00	\$ 1,422.72	\$ 1,709.76	\$ 2,923.69
DMIV202	\$ 1,348.00	\$ 1,536.72	\$ 1,846.76	\$ 3,157.96
DP19	\$ -	\$ -	\$ -	\$ -
DRVS	\$ 179.00	\$ 204.06	\$ 245.23	\$ 306.09
DT3A	\$ 2,464.00	\$ 2,808.96	\$ 3,375.68	\$ 4,213.44
DT3S	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
DT50	\$ 948.00	\$ 1,080.72	\$ 1,298.76	\$ 1,621.08
DTS6	\$ 322.00	\$ 367.08	\$ 441.14	\$ 550.62
DTS7	\$ 442.00	\$ 503.88	\$ 605.54	\$ 755.82
ERCM	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
F37B	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37C	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F37D	\$ -	\$ -	\$ -	\$ -
F37E	\$ -	\$ -	\$ -	\$ -
F383	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F386	\$ 1,839.00	\$ 2,096.46	\$ 2,519.43	\$ 3,144.69
F3N0	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3P7	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3X2	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
F3Y2	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
F3Z2	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
F4US	\$ 496.00	\$ 565.44	\$ 679.52	\$ 848.16
F652	\$ 568.00	\$ 647.52	\$ 778.16	\$ 971.28
F653	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
F654	\$ 1,333.00	\$ 1,519.62	\$ 1,826.21	\$ 2,279.43
F655	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F656	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
F657	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
F658	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
F66P	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
F680	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F690	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
F6US	\$ 1,024.00	\$ 1,167.36	\$ 1,402.88	\$ 1,751.04
F70D	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
F70G	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
F70I	\$ 458.00	\$ 522.12	\$ 627.46	\$ 783.18
F70K	\$ 6,234.00	\$ 7,106.76	\$ 8,540.58	\$ 10,660.14
F70Q	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
F70R	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
F70S	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
F70T	\$ -	\$ -	\$ -	\$ -
F70V	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
F70Y	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
F72D	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
F72R	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F732	\$ 3,179.00	\$ 3,624.06	\$ 4,355.23	\$ 5,436.09
F733	\$ 946.00	\$ 1,078.44	\$ 1,296.02	\$ 1,617.66
F734	\$ 2,937.00	\$ 3,348.18	\$ 4,023.69	\$ 5,022.27
F736	\$ 1,973.00	\$ 2,249.22	\$ 2,703.01	\$ 3,373.83
F737	\$ 1,163.00	\$ 1,325.82	\$ 1,593.31	\$ 1,988.73
F738	\$ 2,901.00	\$ 3,307.14	\$ 3,974.37	\$ 4,960.71
F739	\$ 3,530.00	\$ 4,024.20	\$ 4,836.10	\$ 6,036.30
F745	\$ 5,595.00	\$ 6,378.30	\$ 7,665.15	\$ 9,567.45
F74S	\$ -	\$ -	\$ -	\$ -
F753	\$ -	\$ -	\$ -	\$ -
F755	\$ 4,014.00	\$ 4,575.96	\$ 5,499.18	\$ 6,863.94
F769	\$ 3,342.00	\$ 3,809.88	\$ 4,578.54	\$ 5,714.82
F7DI	\$ -	\$ -	\$ -	\$ -
F7EF	\$ -	\$ -	\$ -	\$ -

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
F7ER	\$ -	\$ -	\$ -	\$ -
F7FB	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7FS	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7HC	\$ 1,005.00	\$ 1,145.70	\$ 1,376.85	\$ 1,718.55
F7HD	\$ 252.00	\$ 287.28	\$ 345.24	\$ 430.92
F7M1	\$ -	\$ -	\$ -	\$ -
F7MB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7MS	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
F7S1	\$ -	\$ -	\$ -	\$ -
F7S2	\$ -	\$ -	\$ -	\$ -
F7T2	\$ -	\$ -	\$ -	\$ -
F7T4	\$ -	\$ -	\$ -	\$ -
F7TB	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
F7TT	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F7TU	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
F7TV	\$ 217.00	\$ 247.38	\$ 297.29	\$ 371.07
F89A	\$ -	\$ -	\$ -	\$ -
F89C	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
F89E	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89F	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89J	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89K	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
F89L	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
F89P	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
F89Q	\$ 121.00	\$ 137.94	\$ 165.77	\$ 283.47
F8AA	\$ -	\$ -	\$ -	\$ -
F8AB	\$ -	\$ -	\$ -	\$ -
F90A	\$ 201.00	\$ 229.14	\$ 275.37	\$ 343.71
F90G	\$ 6,765.00	\$ 7,712.10	\$ 9,268.05	\$ 11,568.15
F9B1	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
F9B4	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
F9G6	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
F9P6	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
F9RB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
F9W2	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9W5	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
F9ZA	\$ 5,998.00	\$ 6,837.72	\$ 8,217.26	\$ 10,256.58
FD90	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9A	\$ 732.00	\$ 834.48	\$ 1,002.84	\$ 1,251.72
FD9R	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
FDA0	\$ 542.00	\$ 617.88	\$ 742.54	\$ 926.82
FR5L	\$ 1,882.00	\$ 2,145.48	\$ 2,578.34	\$ 3,218.22
FS26	\$ 1,667.00	\$ 1,900.38	\$ 2,283.79	\$ 2,850.57

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
GW66	\$ 1,657.00	\$ 1,888.98	\$ 2,270.09	\$ 2,833.47
H1981	\$ 195.00	\$ 222.30	\$ 267.15	\$ 456.83
H20A	\$ -	\$ -	\$ -	\$ -
H301	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
HS9D	\$ 71.00	\$ 80.94	\$ 97.27	\$ 121.41
HV1P	\$ 498.00	\$ 567.72	\$ 682.26	\$ 1,166.66
HZ00	\$ 15.00	\$ 17.10	\$ 20.55	\$ 25.65
HZ0R	\$ 16.00	\$ 18.24	\$ 21.92	\$ 37.48
IA14	\$ 4,483.00	\$ 5,110.62	\$ 6,141.71	\$ 10,502.32
IA28	\$ 3,443.00	\$ 3,925.02	\$ 4,716.91	\$ 8,065.92
IFDT	\$ 460.00	\$ 524.40	\$ 630.20	\$ 786.60
J541	\$ 207.00	\$ 235.98	\$ 283.59	\$ 484.94
J546	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
J64Z	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
J696	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
J794	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
J7D0	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
J7E0	\$ 457.00	\$ 520.98	\$ 626.09	\$ 781.47
J7V0	\$ 370.00	\$ 421.80	\$ 506.90	\$ 632.70
J7W8	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
J7W9	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
JB67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JB76	\$ 253.00	\$ 288.42	\$ 346.61	\$ 432.63
JB77	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JB7X	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
JP67	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
JP6R	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JP94	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
JR64	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
JR76	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
JZ20	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
JZ22	\$ 234.00	\$ 266.76	\$ 320.58	\$ 548.19
JZ30	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
JZ31	\$ 525.00	\$ 598.50	\$ 719.25	\$ 1,229.92
K789	\$ -	\$ -	\$ -	\$ -
KGMM	\$ 1,493.00	\$ 1,702.02	\$ 2,045.41	\$ 2,553.03
LOCKERA	\$ 174.00	\$ 198.36	\$ 238.38	\$ 297.54
LOCKERB	\$ 165.00	\$ 188.10	\$ 226.05	\$ 282.15
LOCKERC	\$ 156.00	\$ 177.84	\$ 213.72	\$ 266.76
LOCKER-CBC-NOU	\$ -	\$ -	\$ -	\$ -
LOCKER-CBC-WITH	\$ -	\$ -	\$ -	\$ -
LOCKER-CC	\$ 9.00	\$ 10.26	\$ 12.33	\$ 15.39
LOCKERD	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LOCKERE	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
LOCKERF	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERG	\$ 139.00	\$ 158.46	\$ 190.43	\$ 237.69
LOCKERH	\$ 130.00	\$ 148.20	\$ 178.10	\$ 222.30
LOCKERI	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERJ	\$ 122.00	\$ 139.08	\$ 167.14	\$ 208.62
LOCKERK	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERK1	\$ 1,471.00	\$ 1,676.94	\$ 2,015.27	\$ 2,515.41
LOCKERK2	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK3	\$ 1,488.00	\$ 1,696.32	\$ 2,038.56	\$ 2,544.48
LOCKERK4	\$ 1,503.00	\$ 1,713.42	\$ 2,059.11	\$ 2,570.13
LOCKERK5	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK6	\$ 1,520.00	\$ 1,732.80	\$ 2,082.40	\$ 2,599.20
LOCKERK7	\$ 1,536.00	\$ 1,751.04	\$ 2,104.32	\$ 2,626.56
LOCKERK8	\$ 1,552.00	\$ 1,769.28	\$ 2,126.24	\$ 2,653.92
LOCKERK9	\$ 1,568.00	\$ 1,787.52	\$ 2,148.16	\$ 2,681.28
LOCKERL	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERM	\$ 92.00	\$ 104.88	\$ 126.04	\$ 157.32
LOCKERN	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERO	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERP	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERQ	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERR	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKER-S	\$ 83.00	\$ 94.62	\$ 113.71	\$ 141.93
LOCKERT	\$ 74.00	\$ 84.36	\$ 101.38	\$ 126.54
LOCKERU	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
LOCKERV	\$ 48.00	\$ 54.72	\$ 65.76	\$ 82.08
LOCKERW	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
LOCKERX	\$ -	\$ -	\$ -	\$ -
LOCKINA3	\$ 148.00	\$ 168.72	\$ 202.76	\$ 346.72
LOCKINF	\$ 278.00	\$ 316.92	\$ 380.86	\$ 651.27
LOCKINQ	\$ 148.00	\$ 168.72	\$ 202.76	\$ 346.72
LOCKINV	\$ 96.00	\$ 109.44	\$ 131.52	\$ 224.90
LOCKSYS1	\$ 2,052.00	\$ 2,339.28	\$ 2,811.24	\$ 3,508.92
LOCKSYS2	\$ 1,891.00	\$ 2,155.74	\$ 2,590.67	\$ 3,233.61
LOCKSYS3	\$ 1,875.00	\$ 2,137.50	\$ 2,568.75	\$ 3,206.25
LOCKSYS4	\$ 1,842.00	\$ 2,099.88	\$ 2,523.54	\$ 3,149.82
LOCKSYS5	\$ 1,730.00	\$ 1,972.20	\$ 2,370.10	\$ 2,958.30
LOCKSYS6	\$ 1,746.00	\$ 1,990.44	\$ 2,392.02	\$ 2,985.66
LOCKSYS7	\$ 2,295.00	\$ 2,616.30	\$ 3,144.15	\$ 3,924.45
LOCKSYS8	\$ 2,181.00	\$ 2,486.34	\$ 2,987.97	\$ 3,729.51
LXAB	\$ 1,144.00	\$ 1,304.16	\$ 1,567.28	\$ 1,956.24
LXAD	\$ 793.00	\$ 904.02	\$ 1,086.41	\$ 1,356.03
LXAE	\$ 699.00	\$ 796.86	\$ 957.63	\$ 1,195.29

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
LXAF	\$ 161.00	\$ 183.54	\$ 220.57	\$ 275.31
LXAG	\$ 280.00	\$ 319.20	\$ 383.60	\$ 478.80
LXAM	\$ 934.00	\$ 1,064.76	\$ 1,279.58	\$ 1,597.14
LXAP	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAQ	\$ 10,399.00	\$ 11,854.86	\$ 14,246.63	\$ 17,782.29
LXAX	\$ 1,649.00	\$ 1,879.86	\$ 2,259.13	\$ 2,819.79
LXOB	\$ 1,286.00	\$ 1,466.04	\$ 1,761.82	\$ 2,199.06
LXOD	\$ 888.00	\$ 1,012.32	\$ 1,216.56	\$ 1,518.48
LXOE	\$ 803.00	\$ 915.42	\$ 1,100.11	\$ 1,373.13
LXOF	\$ 154.00	\$ 175.56	\$ 210.98	\$ 263.34
LXOG	\$ 360.00	\$ 410.40	\$ 493.20	\$ 615.60
M020	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
M022	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M025	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M02X	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
M03A	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
M03B	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03C	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M03D	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
M05X	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
M065	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M06A	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06B	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06C	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
M06X	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
M090	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
M093	\$ 2,779.00	\$ 3,168.06	\$ 3,807.23	\$ 4,752.09
M0C0	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
M0E0	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
M0E3	\$ 2,501.00	\$ 2,851.14	\$ 3,426.37	\$ 4,276.71
M0L2	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0L5	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
M0X3	\$ 3,477.00	\$ 3,963.78	\$ 4,763.49	\$ 5,945.67
M996	\$ -	\$ -	\$ -	\$ -
M997	\$ -	\$ -	\$ -	\$ -
M998	\$ -	\$ -	\$ -	\$ -
MP04	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP06	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MP08	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP0C	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP0R	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP1A	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MP1C	\$ 88.00	\$ 100.32	\$ 120.56	\$ 150.48
MP1R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MP1W	\$ 98.00	\$ 111.72	\$ 134.26	\$ 167.58
MP30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3R	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MP49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4D	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
MP4R	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP60	\$ 1,148.00	\$ 1,308.72	\$ 1,572.76	\$ 1,963.08
MP70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MP81	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8110	\$ 12.00	\$ 13.68	\$ 16.44	\$ 20.52
MP8115	\$ 23.00	\$ 26.22	\$ 31.51	\$ 39.33
MP82	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8A	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MP8R	\$ 13.00	\$ 14.82	\$ 17.81	\$ 22.23
MP9C	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9G	\$ 108.00	\$ 123.12	\$ 147.96	\$ 184.68
MP9R	\$ 89.00	\$ 101.46	\$ 121.93	\$ 152.19
MPC1	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
MPC4	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPC5	\$ 148.00	\$ 168.72	\$ 202.76	\$ 253.08
MPCJ	\$ 63.00	\$ 71.82	\$ 86.31	\$ 107.73
MPCR	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
MPR1	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPR2	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPR4	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRR	\$ 461.00	\$ 525.54	\$ 631.57	\$ 788.31
MPRS	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MPRT	\$ 575.00	\$ 655.50	\$ 787.75	\$ 983.25
MS1R	\$ 372.00	\$ 424.08	\$ 509.64	\$ 636.12
MS2R	\$ 798.00	\$ 909.72	\$ 1,093.26	\$ 1,364.58
MS30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MS3R	\$ 2,252.00	\$ 2,567.28	\$ 3,085.24	\$ 3,850.92
MSD1	\$ -	\$ -	\$ -	\$ -
MSD2	\$ -	\$ -	\$ -	\$ -
MSDR	\$ -	\$ -	\$ -	\$ -
MSDS	\$ -	\$ -	\$ -	\$ -
MSF1	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF2	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF3	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38
MSF4	\$ 253.63	\$ 289.14	\$ 347.47	\$ 433.71
MSF5	\$ 612.54	\$ 698.30	\$ 839.18	\$ 1,047.44
MSF6	\$ 1,707.24	\$ 1,946.25	\$ 2,338.92	\$ 2,919.38

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
MSPR	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
MSPS	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
MT30	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT3W	\$ 211.00	\$ 240.54	\$ 289.07	\$ 360.81
MT49	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT4W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT70	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT73	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
MT7W	\$ 272.00	\$ 310.08	\$ 372.64	\$ 465.12
OCRS	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
OM306	\$ 1,560.00	\$ 1,778.40	\$ 2,137.20	\$ 2,667.60
OM306S	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
OMCONV	\$ 167.00	\$ 190.38	\$ 228.79	\$ 285.57
OMPRINT	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
OMSTAT	\$ 125.00	\$ 142.50	\$ 171.25	\$ 213.75
P9L6	\$ 66.00	\$ 75.24	\$ 90.42	\$ 112.86
PPXA	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
PR96	\$ -	\$ -	\$ -	\$ -
PR97	\$ -	\$ -	\$ -	\$ -
PRG1	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
PTK4	\$ -	\$ -	\$ -	\$ -
PTK6	\$ -	\$ -	\$ -	\$ -
R760	\$ 1,348.00	\$ 1,536.72	\$ 1,846.76	\$ 3,157.96
RDW10	\$ 3,482.00	\$ 3,969.48	\$ 4,770.34	\$ 8,157.28
RDYG	\$ 135.00	\$ 153.90	\$ 184.95	\$ 316.26
RF7A0	\$ 3,873.00	\$ 4,415.22	\$ 5,306.01	\$ 6,622.83
RS11	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
RS11R	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
S-7358	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
SBBG	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBH	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBW	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBBX	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBDJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBDS	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SBGP	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBGS	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBJC	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJD	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJE	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJF	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJG	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBJH	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBJZ	\$ 2,084.00	\$ 2,375.76	\$ 2,855.08	\$ 3,563.64

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBLJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBLK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLL	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLM	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBLN	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBNG	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
SBNH	\$ 2,291.00	\$ 2,611.74	\$ 3,138.67	\$ 3,917.61
SBNJ	\$ 2,956.00	\$ 3,369.84	\$ 4,049.72	\$ 5,054.76
SBNK	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBNP	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNR	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNS	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNT	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBNU	\$ 3,546.00	\$ 4,042.44	\$ 4,858.02	\$ 6,063.66
SBNV	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNW	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBNX	\$ 3,448.00	\$ 3,930.72	\$ 4,723.76	\$ 5,896.08
SBNY	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBNZ	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SBPG	\$ 3,933.00	\$ 4,483.62	\$ 5,388.21	\$ 6,725.43
SBPJ	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SBRL	\$ 2,569.00	\$ 2,928.66	\$ 3,519.53	\$ 4,392.99
SBRM	\$ 3,235.00	\$ 3,687.90	\$ 4,431.95	\$ 5,531.85
SBRN	\$ 2,881.00	\$ 3,284.34	\$ 3,946.97	\$ 4,926.51
SBSN	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBSP	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBSV	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBSX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBTA	\$ -	\$ -	\$ -	\$ -
SBTB	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTC	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTD	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTE	\$ 660.00	\$ 752.40	\$ 904.20	\$ 1,128.60
SBTF	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SBTG	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTH	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
SBTR	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTS	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTU	\$ 1,345.00	\$ 1,533.30	\$ 1,842.65	\$ 2,299.95
SBTU	\$ 1,555.00	\$ 1,772.70	\$ 2,130.35	\$ 2,659.05
SBUD	\$ 439.00	\$ 500.46	\$ 601.43	\$ 750.69
SBVK	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBVL	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBWN	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SBWP	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWR	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SBWS	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SBWT	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWU	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWV	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SBWW	\$ 1,159.00	\$ 1,321.26	\$ 1,587.83	\$ 1,981.89
SBXB	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXC	\$ 30.00	\$ 34.20	\$ 41.10	\$ 51.30
SBXE	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXF	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBXG	\$ 152.00	\$ 173.28	\$ 208.24	\$ 259.92
SBYD	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBYE	\$ 393.00	\$ 448.02	\$ 538.41	\$ 672.03
SBYM	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYN	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYP	\$ -	\$ -	\$ -	\$ -
SBYR	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYS	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYT	\$ 278.00	\$ 316.92	\$ 380.86	\$ 475.38
SBYU	\$ 399.00	\$ 454.86	\$ 546.63	\$ 682.29
SBYV	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SBYW	\$ -	\$ -	\$ -	\$ -
SBYY	\$ -	\$ -	\$ -	\$ -
SBZB	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SBZC	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZD	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZE	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZF	\$ 1,684.00	\$ 1,919.76	\$ 2,307.08	\$ 2,879.64
SBZG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZH	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZJ	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZK	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SBZX	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
SC85	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SDIM	\$ 1,326.00	\$ 1,511.64	\$ 1,816.62	\$ 2,267.46
SFAL	\$ 497.00	\$ 566.58	\$ 680.89	\$ 849.87
SFAM	\$ 697.00	\$ 794.58	\$ 954.89	\$ 1,191.87
SFCC	\$ 2,643.00	\$ 3,013.02	\$ 3,620.91	\$ 4,519.53
SFCG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDA	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDB	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDD	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SFDE	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SFDF	\$ 991.00	\$ 1,129.74	\$ 1,357.67	\$ 1,694.61
SFDG	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDH	\$ 955.00	\$ 1,088.70	\$ 1,308.35	\$ 1,633.05
SFDJ	\$ 1,165.00	\$ 1,328.10	\$ 1,596.05	\$ 1,992.15
SFRA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SFRF	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFRN	\$ 3,268.00	\$ 3,725.52	\$ 4,477.16	\$ 5,588.28
SFXA	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SH0B	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SHOC	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH10A	\$ 39.00	\$ 44.46	\$ 53.43	\$ 66.69
SH11A	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH12A	\$ 277.00	\$ 315.78	\$ 379.49	\$ 473.67
SH13	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SH13A	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH14	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SH14A	\$ 607.00	\$ 691.98	\$ 831.59	\$ 1,037.97
SH16	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
SH19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SH1B	\$ 110.00	\$ 125.40	\$ 150.70	\$ 188.10
SH21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SH22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SH26	\$ 54.00	\$ 61.56	\$ 73.98	\$ 92.34
SH31	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SH32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SH33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SH3B	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH3C	\$ 384.00	\$ 437.76	\$ 526.08	\$ 656.64
SH56	\$ 245.00	\$ 279.30	\$ 335.65	\$ 418.95
SH5A	\$ 76.00	\$ 86.64	\$ 104.12	\$ 129.96
SH66	\$ 379.00	\$ 432.06	\$ 519.23	\$ 648.09
SH6A	\$ 193.00	\$ 220.02	\$ 264.41	\$ 330.03
SH75	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH76	\$ 1,032.00	\$ 1,176.48	\$ 1,413.84	\$ 1,764.72
SH7A	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SH8A	\$ 627.00	\$ 714.78	\$ 858.99	\$ 1,072.17
SH9A	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SHCO	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SHG6	\$ 452.00	\$ 515.28	\$ 619.24	\$ 772.92
SHG7	\$ 816.00	\$ 930.24	\$ 1,117.92	\$ 1,395.36
SL19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SL20	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
SL21	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SL22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
SL30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SL32	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
SL33	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
SL39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SL91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SL9M	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SL-SPM8	\$ -	\$ -	\$ -	\$ -
SLWW	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SOCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE19	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
SPE20	\$ 219.00	\$ 249.66	\$ 300.03	\$ 374.49
SPE21	\$ 180.00	\$ 205.20	\$ 246.60	\$ 307.80
SPE22	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
SPE30	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE32	\$ 347.00	\$ 395.58	\$ 475.39	\$ 593.37
SPE33	\$ 354.00	\$ 403.56	\$ 484.98	\$ 605.34
SPE39	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE91	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
SPE-JP85	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
SPE-JR64	\$ 336.00	\$ 383.04	\$ 460.32	\$ 574.56
SPE-JR76	\$ 246.00	\$ 280.44	\$ 337.02	\$ 420.66
SPE-OCR	\$ 390.00	\$ 444.60	\$ 534.30	\$ 666.90
SPE-SDIM	\$ 884.00	\$ 1,007.76	\$ 1,211.08	\$ 1,511.64
SPE-SPM8	\$ -	\$ -	\$ -	\$ -
SPE-T332	\$ 328.00	\$ 373.92	\$ 449.36	\$ 560.88
SPE-T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
SPE-T6WE	\$ 17.00	\$ 19.38	\$ 23.29	\$ 29.07
SPE-T7WE	\$ 16.60	\$ 18.92	\$ 22.74	\$ 28.89
SPTA-1	\$ 541.00	\$ 616.74	\$ 741.17	\$ 925.11
SPTB	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTS	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPTW	\$ 45.00	\$ 51.30	\$ 61.65	\$ 76.95
SPY8	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SPY9	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
SVAG	\$ 780.00	\$ 889.20	\$ 1,068.60	\$ 1,333.80
SVAJ	\$ 950.00	\$ 1,083.00	\$ 1,301.50	\$ 1,624.50
SVAL	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVBA	\$ 189.00	\$ 215.46	\$ 258.93	\$ 323.19
SVBB	\$ 389.00	\$ 443.46	\$ 532.93	\$ 665.19
SVBG	\$ 1,874.00	\$ 2,136.36	\$ 2,567.38	\$ 3,204.54
SVDF	\$ 87.00	\$ 99.18	\$ 119.19	\$ 148.77
SVXA	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXB	\$ 608.00	\$ 693.12	\$ 832.96	\$ 1,039.68
SVXC	\$ 1,070.00	\$ 1,219.80	\$ 1,465.90	\$ 1,829.70

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SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T124	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T12B	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
T312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
T313	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
T319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T322	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T327	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
T330	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T331	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T332	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
T339	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T530	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T531	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T534	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T536	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T538	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T539	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T542	\$ 378.00	\$ 430.92	\$ 517.86	\$ 646.38
T5CE	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5EA	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5ET	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5HP	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
T5MP	\$ 241.00	\$ 274.74	\$ 330.17	\$ 412.11
T5P4	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5PP	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
T5R0	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T5T0	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
T5T8	\$ 192.00	\$ 218.88	\$ 263.04	\$ 328.32
T5T9	\$ 450.00	\$ 513.00	\$ 616.50	\$ 769.50
T5UM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T5WM	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T6ME	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T6MS	\$ 58.00	\$ 66.12	\$ 79.46	\$ 99.18
T742	\$ 413.00	\$ 470.82	\$ 565.81	\$ 706.23
T746	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T747	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T762	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
T764	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T764VISA	\$ 234.00	\$ 266.76	\$ 320.58	\$ 400.14
T765	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10
T765VISA	\$ 610.00	\$ 695.40	\$ 835.70	\$ 1,043.10

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
T7WE	\$ 18.00	\$ 20.52	\$ 24.66	\$ 42.17
T853	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
T855	\$ 480.00	\$ 547.20	\$ 657.60	\$ 820.80
TI01	\$ 225.00	\$ 256.50	\$ 308.25	\$ 384.75
TI02	\$ 325.00	\$ 370.50	\$ 445.25	\$ 555.75
TI03	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI0E	\$ 506.00	\$ 576.84	\$ 693.22	\$ 865.26
TI0H	\$ 759.00	\$ 865.26	\$ 1,039.83	\$ 1,297.89
TI10	\$ 451.00	\$ 514.14	\$ 617.87	\$ 771.21
TI11	\$ 537.00	\$ 612.18	\$ 735.69	\$ 918.27
TI20	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI23	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI24	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI25	\$ 999.00	\$ 1,138.86	\$ 1,368.63	\$ 1,708.29
TI2D	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77
TI30	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI35	\$ 1,373.00	\$ 1,565.22	\$ 1,881.01	\$ 2,347.83
TI40	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI45	\$ 1,872.00	\$ 2,134.08	\$ 2,564.64	\$ 3,201.12
TI50	\$ 2,552.00	\$ 2,909.28	\$ 3,496.24	\$ 4,363.92
TI5P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TI60	\$ 3,617.00	\$ 4,123.38	\$ 4,955.29	\$ 6,185.07
TI6P	\$ 863.00	\$ 983.82	\$ 1,182.31	\$ 1,475.73
TI70	\$ 4,508.00	\$ 5,139.12	\$ 6,175.96	\$ 7,708.68
TI80	\$ 5,994.00	\$ 6,833.16	\$ 8,211.78	\$ 10,249.74
TI90	\$ -	\$ -	\$ -	\$ -
TI92	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI93	\$ 487.00	\$ 555.18	\$ 667.19	\$ 832.77
TI99	\$ 9,862.00	\$ 11,242.68	\$ 13,510.94	\$ 16,864.02
TI9B	\$ 3,742.00	\$ 4,265.88	\$ 5,126.54	\$ 6,398.82
TI9C	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9E	\$ 3,334.00	\$ 3,800.76	\$ 4,567.58	\$ 5,701.14
TI9F	\$ 690.00	\$ 786.60	\$ 945.30	\$ 1,179.90
TI9G	\$ 778.00	\$ 886.92	\$ 1,065.86	\$ 1,330.38
TI9J	\$ 1,129.00	\$ 1,287.06	\$ 1,546.73	\$ 1,930.59
TI9P	\$ 362.00	\$ 412.68	\$ 495.94	\$ 619.02
TIAT	\$ -	\$ -	\$ -	\$ -
TIBB	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIBD	\$ 251.00	\$ 286.14	\$ 343.87	\$ 429.21
TIHC	\$ 976.00	\$ 1,112.64	\$ 1,337.12	\$ 1,668.96
TIRM	\$ 421.00	\$ 479.94	\$ 576.77	\$ 719.91
TIRS	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
TIRX	\$ 1,098.00	\$ 1,251.72	\$ 1,504.26	\$ 1,877.58
TIRY	\$ 1,287.00	\$ 1,467.18	\$ 1,763.19	\$ 2,200.77

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
TIVP	\$ 181.00	\$ 206.34	\$ 247.97	\$ 309.51
V310	\$ 248.00	\$ 282.72	\$ 339.76	\$ 424.08
V312	\$ 350.00	\$ 399.00	\$ 479.50	\$ 598.50
V319	\$ 429.00	\$ 489.06	\$ 587.73	\$ 733.59
V320	\$ 337.00	\$ 384.18	\$ 461.69	\$ 576.27
V321	\$ 182.00	\$ 207.48	\$ 249.34	\$ 311.22
VS44	\$ 720.00	\$ 820.80	\$ 986.40	\$ 1,231.20
VS45	\$ 488.00	\$ 556.32	\$ 668.56	\$ 834.48
VS46	\$ 377.00	\$ 429.78	\$ 516.49	\$ 644.67
W35R	\$ 679.00	\$ 774.06	\$ 930.23	\$ 1,161.09
W360	\$ 2,125.00	\$ 2,422.50	\$ 2,911.25	\$ 3,633.75
W36F	\$ 341.00	\$ 388.74	\$ 467.17	\$ 583.11
W546	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W56D	\$ 596.00	\$ 679.44	\$ 816.52	\$ 1,019.16
W592	\$ 129.00	\$ 147.06	\$ 176.73	\$ 220.59
W593	\$ 501.00	\$ 571.14	\$ 686.37	\$ 856.71
W760	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W763	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W764	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
W76C	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W76R	\$ 229.00	\$ 261.06	\$ 313.73	\$ 391.59
W823	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W824	\$ 1,200.00	\$ 1,368.00	\$ 1,644.00	\$ 2,052.00
W833	\$ 1,079.00	\$ 1,230.06	\$ 1,478.23	\$ 1,845.09
W853	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W85R	\$ 128.00	\$ 145.92	\$ 175.36	\$ 218.88
W863	\$ 215.00	\$ 245.10	\$ 294.55	\$ 367.65
W983	\$ 351.00	\$ 400.14	\$ 480.87	\$ 600.21
W985	\$ 340.00	\$ 387.60	\$ 465.80	\$ 581.40
WF8A	\$ 1,221.00	\$ 1,391.94	\$ 1,672.77	\$ 2,087.91
WF9A	\$ 965.00	\$ 1,100.10	\$ 1,322.05	\$ 1,650.15
WF9S	\$ -	\$ -	\$ -	\$ -
WH51	\$ 1,064.00	\$ 1,212.96	\$ 1,457.68	\$ 1,819.44
WH52	\$ 1,810.00	\$ 2,063.40	\$ 2,479.70	\$ 3,095.10
WH53	\$ 2,642.00	\$ 3,011.88	\$ 3,619.54	\$ 4,517.82
WH55	\$ 357.00	\$ 406.98	\$ 489.09	\$ 610.47
WP70	\$ 559.00	\$ 637.26	\$ 765.83	\$ 955.89
WP77	\$ -	\$ -	\$ -	\$ -
WP7C	\$ 332.00	\$ 378.48	\$ 454.84	\$ 567.72
WP9E	\$ 5,953.00	\$ 6,786.42	\$ 8,155.61	\$ 10,179.63
WP9M	\$ 2,165.00	\$ 2,468.10	\$ 2,966.05	\$ 3,702.15
WPVG	\$ 5,469.00	\$ 6,234.66	\$ 7,492.53	\$ 9,351.99
WPVH	\$ 4,712.00	\$ 5,371.68	\$ 6,455.44	\$ 8,057.52
WPVJ	\$ 4,333.00	\$ 4,939.62	\$ 5,936.21	\$ 7,409.43

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
WPVK	\$ 3,323.00	\$ 3,788.22	\$ 4,552.51	\$ 5,682.33
WPVM	\$ 2,945.00	\$ 3,357.30	\$ 4,034.65	\$ 5,035.95
WPVU	\$ 1,490.00	\$ 1,698.60	\$ 2,041.30	\$ 2,547.90
WPVY	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPVZ	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPWJ	\$ 1,047.00	\$ 1,193.58	\$ 1,434.39	\$ 1,790.37
WPWK	\$ 2,108.00	\$ 2,403.12	\$ 2,887.96	\$ 3,604.68
WPYA	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYD	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPYK	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYN	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYP	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPYQ	\$ 3,847.00	\$ 4,385.58	\$ 5,270.39	\$ 6,578.37
WPYT	\$ 3,036.00	\$ 3,461.04	\$ 4,159.32	\$ 5,191.56
WPZA	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZB	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZC	\$ 4,886.00	\$ 5,570.04	\$ 6,693.82	\$ 8,355.06
WPZD	\$ 5,698.00	\$ 6,495.72	\$ 7,806.26	\$ 9,743.58
WPZH	\$ 260.00	\$ 296.40	\$ 356.20	\$ 444.60
WPZK	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZM	\$ 1,475.00	\$ 1,681.50	\$ 2,020.75	\$ 2,522.25
WPZQ	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZR	\$ 1,037.00	\$ 1,182.18	\$ 1,420.69	\$ 1,773.27
WPZT	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WPZU	\$ 2,148.00	\$ 2,448.72	\$ 2,942.76	\$ 3,673.08
WS5A	\$ 1,600.00	\$ 1,824.00	\$ 2,192.00	\$ 2,736.00
WS7A	\$ 1,992.00	\$ 2,270.88	\$ 2,729.04	\$ 3,406.32
Y20R	\$ -	\$ -	\$ -	\$ -
Y235B	\$ -	\$ -	\$ -	\$ -
Y235T	\$ -	\$ -	\$ -	\$ -
Y23A	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,382.19
Y23C	\$ -	\$ -	\$ -	\$ -
Y23N	\$ -	\$ -	\$ -	\$ -
Y244C	\$ -	\$ -	\$ -	\$ -
Y25ET	\$ 2,078.76	\$ 2,369.79	\$ 2,847.90	\$ 4,869.91
Y31E	\$ 852.00	\$ 971.28	\$ 1,167.24	\$ 1,995.98
Y31G	\$ 1,153.00	\$ 1,314.42	\$ 1,579.61	\$ 1,971.63
Y31J	\$ 636.00	\$ 725.04	\$ 871.32	\$ 1,489.96
Y320	\$ 2,704.00	\$ 3,082.56	\$ 3,704.48	\$ 6,334.66
Y36F	\$ 349.00	\$ 397.86	\$ 478.13	\$ 817.60
Y370	\$ 5,416.00	\$ 6,174.24	\$ 7,419.92	\$ 12,688.06
Y371	\$ 5,300.00	\$ 6,042.00	\$ 7,261.00	\$ 12,416.31
Z601	\$ 820.00	\$ 934.80	\$ 1,123.40	\$ 1,402.20
Z604	\$ 689.00	\$ 785.46	\$ 943.93	\$ 1,178.19

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM COMMERCIAL MSRP PRICING - NASPO WILL RECEIVE 20% OFF PRICES BELOW (except Di2000 items "ZXxx", "Dixx", "Y2xx", "Y3xx", "RDxx", "R7xx", "F8xx", "DMIV2xx", "IAxx")**

SLA ITEM	Age 1 LIST_PRICE	AGE 2 (49-72 mo)	AGE 3 (73-96 mo)	AGE 4 (97 and older mo)
ZX0T	\$ 12,800.00	\$ 14,592.00	\$ 17,536.00	\$ 21,888.00
ZX0U	\$ 11,606.00	\$ 13,230.84	\$ 15,900.22	\$ 19,846.26
ZX75	\$ 2,789.00	\$ 3,179.46	\$ 3,820.93	\$ 4,769.19
ZX76	\$ 478.00	\$ 544.92	\$ 654.86	\$ 817.38
ZX77	\$ 3,679.00	\$ 4,194.06	\$ 5,040.23	\$ 6,291.09
ZX78	\$ 1,222.00	\$ 1,393.08	\$ 1,674.14	\$ 2,089.62
ZX79	\$ 2,893.00	\$ 3,298.02	\$ 3,963.41	\$ 4,947.03
ZX80	\$ 1,534.00	\$ 1,748.76	\$ 2,101.58	\$ 2,623.14
ZX81	\$ 3,205.00	\$ 3,653.70	\$ 4,390.85	\$ 5,480.55
ZX82	\$ 463.00	\$ 527.82	\$ 634.31	\$ 791.73
ZX84	\$ 3,328.00	\$ 3,793.92	\$ 4,559.36	\$ 5,690.88
ZX85	\$ -	\$ -	\$ -	\$ -
ZX86	\$ 396.00	\$ 451.44	\$ 542.52	\$ 677.16
ZX87	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX88	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX89	\$ 832.00	\$ 948.48	\$ 1,139.84	\$ 1,422.72
ZX90	\$ 590.00	\$ 672.60	\$ 808.30	\$ 1,008.90
ZX91	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX92	\$ 366.00	\$ 417.24	\$ 501.42	\$ 625.86
ZX93	\$ 1,124.00	\$ 1,281.36	\$ 1,539.88	\$ 1,922.04
ZX95	\$ 2,080.00	\$ 2,371.20	\$ 2,849.60	\$ 3,556.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
BM10	\$ 153.60
BM52	\$ 519.20
BMS1	\$ 987.20
BMS2	\$ 566.40
BMS3	\$ 519.20
CRM1	\$ 998.40
CRM2	\$ 998.40
CRM4	\$ 332.80
CRM7	\$ 998.40
CRM8	\$ 998.40
CRMB	\$ 540.80
CRMC	\$ 998.40
CRMR	\$ 998.40
DI9P	\$ 300.00
DSAF	\$ 1,198.40
ESAR	\$ 200.00
ESBM	\$ 200.00
ESFT	\$ 200.00
ESPP	\$ 200.00
ESPS	\$ 124.80
ESSM	\$ 200.00
ESSS	\$ 200.00
ESSX	\$ 200.00
F9YG	\$ 699.20
LSKA	\$ 400.00
MCK1	\$ 925.60
MCKA	\$ 112.80
MCKD	\$ 63.20
MCKM	\$ 112.80
MCKU	\$ 63.20
MCKZ	\$ 876.80
MP60	\$ 2,496.00
PSSA	\$ 2,246.40
PSSB	\$ 4,492.80
PSSC	\$ 1,580.80
PSSS	\$ 1,600.00
SCR1	\$ 998.40
SCR2	\$ 332.80
SCR3	\$ 540.80
SFP1	\$ 95.20
SFP2	\$ 202.40
SFPC	\$ 1,264.80
SFPE	\$ 3,161.60
SFPL	\$ 948.80
SFPT	\$ 632.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SFPV	\$ 228.00
SFPX	\$ 316.80
SGB1	\$ 90.40
SGB2	\$ 180.00
SGBC	\$ 1,198.40
SGBE	\$ 2,995.20
SGBL	\$ 899.20
SGBT	\$ 599.20
SGBV	\$ 216.00
SGBX	\$ 300.00
SGC1	\$ 95.20
SGC2	\$ 202.40
SGCC	\$ 1,264.80
SGCE	\$ 3,161.60
SGCL	\$ 948.80
SGCT	\$ 632.80
SGCV	\$ 228.00
SGCX	\$ 316.80
SGDV	\$ 1,123.20
SGF1	\$ 1,423.20
SGF2	\$ 2,371.20
SGFC	\$ 15,808.00
SGFE	\$ 15,808.00
SGFL	\$ 14,227.20
SGFT	\$ 11,856.00
SGFV	\$ 4,742.40
SGFX	\$ 7,904.00
SGK1	\$ 142.40
SGK2	\$ 237.60
SGKC	\$ 3,161.60
SGKE	\$ 3,952.00
SGKL	\$ 2,371.20
SGKT	\$ 1,580.80
SGKV	\$ 474.40
SGKX	\$ 790.40
SGL1	\$ 142.40
SGL2	\$ 237.60
SGLC	\$ 3,161.60
SGLE	\$ 3,952.00
SGLL	\$ 2,371.20
SGLT	\$ 1,580.80
SGLV	\$ 474.40
SGLX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SGM1	\$ 135.20
SGM2	\$ 224.80
SGMC	\$ 1,264.80
SGME	\$ 3,161.60
SGML	\$ 948.80
SGMT	\$ 632.80
SGMV	\$ 228.00
SGMX	\$ 316.80
SGN1	\$ 142.40
SGN2	\$ 237.60
SGNC	\$ 3,161.60
SGNE	\$ 3,952.00
SGNL	\$ 2,371.20
SGNT	\$ 1,580.80
SGNV	\$ 474.40
SGNX	\$ 790.40
SGS1	\$ 142.40
SGS2	\$ 237.60
SGSC	\$ 3,161.60
SGSE	\$ 3,952.00
SGSL	\$ 2,371.20
SGST	\$ 1,580.80
SGSV	\$ 474.40
SGSX	\$ 790.40
SGT1	\$ 142.40
SGT2	\$ 237.60
SGTC	\$ 3,161.60
SGTE	\$ 3,952.00
SGTL	\$ 2,371.20
SGTT	\$ 1,580.80
SGTV	\$ 474.40
SGTX	\$ 790.40
SGW1	\$ 95.20
SGW2	\$ 202.40
SGWC	\$ 1,264.80
SGWE	\$ 3,161.60
SGWL	\$ 948.80
SGWT	\$ 632.80
SGWV	\$ 228.00
SGWX	\$ 316.80
SHA1	\$ 790.40
SHA2	\$ 1,185.60
SHAC	\$ 3,952.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SHAE	\$ 3,952.00
SHAL	\$ 3,952.00
SHAT	\$ 3,161.60
SHAV	\$ 1,580.80
SHAX	\$ 2,371.20
SHC1	\$ 95.20
SHC2	\$ 180.00
SHCC	\$ 1,198.40
SHCE	\$ 3,161.60
SHCL	\$ 899.20
SHCT	\$ 632.80
SHCV	\$ 228.00
SHCX	\$ 316.80
SHD1	\$ 95.20
SHD2	\$ 190.40
SHDC	\$ 1,198.40
SHDE	\$ 3,161.60
SHDL	\$ 899.20
SHDT	\$ 632.80
SHDV	\$ 228.00
SHDX	\$ 316.80
SHH1	\$ 948.80
SHH2	\$ 1,423.20
SHHC	\$ 4,742.40
SHHE	\$ 4,742.40
SHHL	\$ 4,742.40
SHHT	\$ 3,794.40
SHHV	\$ 1,897.60
SHHX	\$ 2,845.60
SHL1	\$ 95.20
SHL2	\$ 142.40
SHLC	\$ 1,580.80
SHLE	\$ 3,161.60
SHLL	\$ 948.80
SHLT	\$ 632.80
SHLV	\$ 237.60
SHLX	\$ 316.80
SHN1	\$ 142.40
SHN2	\$ 237.60
SHNC	\$ 3,161.60
SHNE	\$ 3,952.00
SHNL	\$ 2,371.20
SHNT	\$ 1,580.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SHNV	\$ 474.40
SHNX	\$ 790.40
SHP1	\$ 95.20
SHP2	\$ 180.00
SHPC	\$ 1,198.40
SHPE	\$ 3,161.60
SHPL	\$ 899.20
SHPT	\$ 632.80
SHPV	\$ 228.00
SHPX	\$ 316.80
SHR1	\$ 142.40
SHR2	\$ 237.60
SHRC	\$ 3,161.60
SHRE	\$ 3,952.00
SHRL	\$ 2,371.20
SHRT	\$ 1,580.80
SHRV	\$ 474.40
SHRX	\$ 790.40
SHT1	\$ 142.40
SHT2	\$ 237.60
SHTC	\$ 3,161.60
SHTE	\$ 3,952.00
SHTL	\$ 2,371.20
SHTT	\$ 1,580.80
SHTV	\$ 474.40
SHTX	\$ 790.40
SHV1	\$ 135.20
SHV2	\$ 224.80
SHVL	\$ 2,246.40
SHVT	\$ 1,497.60
SHVV	\$ 449.60
SHVX	\$ 748.80
SHW1	\$ 135.20
SHW2	\$ 224.80
SHWL	\$ 2,246.40
SHWT	\$ 1,497.60
SHWV	\$ 449.60
SHWX	\$ 748.80
SHX1	\$ 1,348.00
SHX2	\$ 1,797.60
SHXL	\$ 11,232.00
SHXT	\$ 8,424.00
SHXV	\$ 3,369.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SHXX	\$ 4,492.80
SHY1	\$ 748.80
SHY2	\$ 899.20
SHYL	\$ 2,246.40
SHYT	\$ 1,872.00
SHYV	\$ 1,123.20
SHYX	\$ 1,497.60
SHZ1	\$ 748.80
SHZ2	\$ 899.20
SHZL	\$ 2,246.40
SHZT	\$ 1,872.00
SHZV	\$ 1,123.20
SHZX	\$ 1,497.60
SLAV	\$ 83.20
SLB1	\$ 135.20
SLB2	\$ 269.60
SLBA	\$ 135.20
SLBC	\$ 1,797.60
SLBE	\$ 3,161.60
SLBL	\$ 1,348.00
SLBT	\$ 899.20
SLBV	\$ 324.00
SLBX	\$ 449.60
SLC1	\$ 449.60
SLC2	\$ 748.80
SLCA	\$ 325.60
SLCC	\$ 316.80
SLCE	\$ 7,488.00
SLCL	\$ 2,995.20
SLCT	\$ 2,246.40
SLCV	\$ 1,123.20
SLCX	\$ 1,497.60
SLD1	\$ 1,423.20
SLD2	\$ 2,371.20
SLDC	\$ 15,808.00
SLDE	\$ 15,808.00
SLDL	\$ 14,227.20
SLDT	\$ 11,856.00
SLDV	\$ 4,742.40
SLDX	\$ 7,904.00
SLER	\$ 28.80
SLF1	\$ 135.20
SLF2	\$ 224.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SLFC	\$ 2,995.20
SLFE	\$ 3,744.00
SLFL	\$ 2,246.40
SLFT	\$ 1,497.60
SLFV	\$ 449.60
SLFX	\$ 748.80
SLG1	\$ 135.20
SLG2	\$ 224.80
SLGC	\$ 2,995.20
SLGE	\$ 3,744.00
SLGL	\$ 2,246.40
SLGT	\$ 1,497.60
SLGV	\$ 449.60
SLGX	\$ 748.80
SLH1	\$ 790.40
SLH2	\$ 1,185.60
SLHC	\$ 3,952.00
SLHE	\$ 3,952.00
SLHL	\$ 3,952.00
SLHT	\$ 3,161.60
SLHV	\$ 1,580.80
SLHX	\$ 2,371.20
SLJ1	\$ 1,348.00
SLJ2	\$ 2,246.40
SLJC	\$ 14,976.00
SLJE	\$ 14,976.00
SLJL	\$ 13,478.40
SLJT	\$ 11,232.00
SLJV	\$ 4,492.80
SLJX	\$ 7,488.00
SLK1	\$ 1,348.00
SLK2	\$ 2,696.00
SLKC	\$ 14,976.00
SLKE	\$ 14,976.00
SLKL	\$ 13,478.40
SLKT	\$ 8,985.60
SLKV	\$ 3,235.20
SLKX	\$ 4,492.80
SLL1	\$ 1,423.20
SLL2	\$ 2,696.00
SLLC	\$ 15,808.00
SLL E	\$ 15,808.00
SLLL	\$ 14,227.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SLLT	\$ 11,856.00
SLLV	\$ 4,742.40
SLLX	\$ 7,904.00
SLM1	\$ 1,348.00
SLM2	\$ 2,246.40
SLMC	\$ 14,976.00
SLME	\$ 14,976.00
SLML	\$ 13,478.40
SLMT	\$ 11,232.00
SLMV	\$ 4,492.80
SLMX	\$ 7,488.00
SLMZ	\$ 150.40
SLN1	\$ 1,348.00
SLN2	\$ 2,246.40
SLNC	\$ 14,976.00
SLNE	\$ 14,976.00
SLNL	\$ 13,478.40
SLNT	\$ 11,232.00
SLNV	\$ 4,492.80
SLNX	\$ 7,488.00
SLP1	\$ 1,348.00
SLP2	\$ 2,246.40
SLPC	\$ 14,976.00
SLPE	\$ 14,976.00
SLPL	\$ 13,478.40
SLPT	\$ 11,232.00
SLPV	\$ 4,492.80
SLPX	\$ 7,488.00
SLR1	\$ 1,348.00
SLR2	\$ 2,246.40
SLRC	\$ 14,976.00
SLRE	\$ 14,976.00
SLRL	\$ 13,478.40
SLRT	\$ 11,232.00
SLRV	\$ 4,492.80
SLRX	\$ 7,488.00
SLT1	\$ 95.20
SLT2	\$ 202.40
SLTC	\$ 1,264.80
SLTE	\$ 3,161.60
SLTL	\$ 948.80
SLTT	\$ 632.80
SLTV	\$ 228.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SLTX	\$ 316.80
SLW1	\$ 135.20
SLW2	\$ 224.80
SLWC	\$ 2,995.20
SLWE	\$ 3,744.00
SLWL	\$ 2,246.40
SLWT	\$ 1,497.60
SLWX	\$ 748.80
SLX1	\$ 135.20
SLX2	\$ 224.80
SLXC	\$ 2,995.20
SLXE	\$ 3,744.00
SLXL	\$ 2,246.40
SLXT	\$ 1,497.60
SLXV	\$ 449.60
SLXX	\$ 748.80
SLY1	\$ 1,423.20
SLY2	\$ 2,371.20
SLYC	\$ 15,808.00
SLYE	\$ 15,808.00
SLYL	\$ 14,227.20
SLYT	\$ 11,856.00
SLYV	\$ 4,742.40
SLYX	\$ 7,904.00
SMAE	\$ 1,123.20
SMBS	\$ 3,744.00
SMCL	\$ 374.40
SMDE	\$ 3,744.00
SMDL	\$ 3,744.00
SMDS	\$ 3,744.00
SMF1	\$ 1,348.00
SMF2	\$ 2,696.00
SMFC	\$ 14,976.00
SMFE	\$ 14,976.00
SMFL	\$ 13,478.40
SMFT	\$ 8,985.60
SMFV	\$ 3,235.20
SMFX	\$ 4,492.80
SMG1	\$ 1,348.00
SMG2	\$ 2,696.00
SMGC	\$ 14,976.00
SMGE	\$ 14,976.00
SMGL	\$ 13,478.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SMGT	\$ 8,985.60
SMGV	\$ 3,235.20
SMGX	\$ 4,492.80
SMHM	\$ 3,744.00
SMJ1	\$ 135.20
SMJ2	\$ 269.60
SMJC	\$ 1,797.60
SMJE	\$ 2,246.40
SMJL	\$ 1,348.00
SMJT	\$ 899.20
SMJV	\$ 324.00
SMJX	\$ 449.60
SMM1	\$ 899.20
SMM2	\$ 599.20
SMMC	\$ 112.80
SMME	\$ 97.60
SMML	\$ 150.40
SMMT	\$ 224.80
SMMV	\$ 449.60
SMMX	\$ 300.00
SMN1	\$ 135.20
SMN2	\$ 269.60
SMNC	\$ 1,797.60
SMNE	\$ 2,246.40
SMNL	\$ 1,348.00
SMNT	\$ 899.20
SMNV	\$ 324.00
SMP1	\$ 899.20
SMP2	\$ 1,198.40
SMPL	\$ 7,488.00
SMPT	\$ 5,616.00
SMPV	\$ 2,246.40
SMPX	\$ 2,995.20
SMST	\$ 3,744.00
SMT1	\$ 135.20
SMT2	\$ 339.20
SMTC	\$ 2,995.20
SMTE	\$ 3,744.00
SMTL	\$ 2,246.40
SMTT	\$ 1,497.60
SMTV	\$ 449.60
SMTX	\$ 748.80
SMUC	\$ 3,744.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SMUE	\$ 3,744.00
SMV1	\$ 135.20
SMV2	\$ 339.20
SMVC	\$ 2,912.00
SMVE	\$ 3,744.00
SMVL	\$ 2,246.40
SMVT	\$ 1,497.60
SMVV	\$ 449.60
SMVX	\$ 748.80
SMW1	\$ 135.20
SMW2	\$ 224.80
SMWC	\$ 2,995.20
SMWE	\$ 3,744.00
SMWL	\$ 2,246.40
SMWT	\$ 1,497.60
SMWV	\$ 449.60
SMWX	\$ 748.80
SMX1	\$ 135.20
SMX2	\$ 269.60
SMXC	\$ 1,797.60
SMXE	\$ 2,246.40
SMXL	\$ 1,348.00
SMXT	\$ 899.20
SMXV	\$ 324.00
SMXX	\$ 449.60
SMY1	\$ 135.20
SMY2	\$ 269.60
SMYC	\$ 1,797.60
SMYE	\$ 2,246.40
SMYL	\$ 1,348.00
SMYT	\$ 899.20
SMYV	\$ 324.00
SMYX	\$ 449.60
SMZ1	\$ 135.20
SMZ2	\$ 224.80
SMZC	\$ 2,995.20
SMZE	\$ 3,744.00
SMZL	\$ 2,246.40
SMZT	\$ 1,497.60
SMZV	\$ 449.60
SMZX	\$ 748.80
SNB1	\$ 142.40
SNB2	\$ 237.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SNBC	\$ 3,161.60
SNBE	\$ 3,952.00
SNBL	\$ 2,371.20
SNBT	\$ 1,580.80
SNBV	\$ 474.40
SNBX	\$ 790.40
SNC1	\$ 135.20
SNC2	\$ 224.80
SNCC	\$ 2,995.20
SNCE	\$ 3,744.00
SNCL	\$ 2,246.40
SNCT	\$ 1,497.60
SNCV	\$ 449.60
SNCX	\$ 748.80
SND1	\$ 95.20
SND2	\$ 142.40
SNDC	\$ 1,580.80
SNDE	\$ 3,161.60
SNDL	\$ 948.80
SNDT	\$ 632.80
SNDV	\$ 237.60
SNDX	\$ 316.80
SNE1	\$ 142.40
SNE2	\$ 237.60
SNEC	\$ 3,161.60
SNEE	\$ 3,952.00
SNEL	\$ 2,371.20
SNET	\$ 1,580.80
SNEV	\$ 474.40
SNEX	\$ 790.40
SNF1	\$ 95.20
SNF2	\$ 142.40
SNFC	\$ 1,580.80
SNFE	\$ 3,161.60
SNFL	\$ 948.80
SNFT	\$ 632.80
SNFV	\$ 237.60
SNFX	\$ 316.80
SNG1	\$ 142.40
SNG2	\$ 237.60
SNGC	\$ 3,161.60
SNGE	\$ 3,952.00
SNGL	\$ 2,371.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SNGT	\$ 1,580.80
SNGV	\$ 474.40
SNGX	\$ 790.40
SNH1	\$ 142.40
SNH2	\$ 237.60
SNHC	\$ 3,161.60
SNHE	\$ 3,952.00
SNHL	\$ 2,371.20
SNHT	\$ 1,580.80
SNHV	\$ 474.40
SNHX	\$ 790.40
SNJ1	\$ 142.40
SNJ2	\$ 237.60
SNJC	\$ 3,161.60
SNJE	\$ 3,952.00
SNJL	\$ 2,371.20
SNJT	\$ 1,580.80
SNJV	\$ 474.40
SNJX	\$ 790.40
SNK1	\$ 142.40
SNK2	\$ 237.60
SNKC	\$ 3,161.60
SNKE	\$ 3,952.00
SNKL	\$ 2,371.20
SNKT	\$ 1,580.80
SNKV	\$ 474.40
SNKX	\$ 790.40
SNL1	\$ 95.20
SNL2	\$ 142.40
SNLC	\$ 1,580.80
SNLE	\$ 3,161.60
SNLL	\$ 948.80
SNLT	\$ 632.80
SNLV	\$ 237.60
SNLX	\$ 316.80
SNM1	\$ 142.40
SNM2	\$ 237.60
SNMC	\$ 3,161.60
SNME	\$ 3,952.00
SNML	\$ 2,371.20
SNMT	\$ 1,580.80
SNMV	\$ 474.40
SNMX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SNN1	\$ 135.20
SNN2	\$ 224.80
SNNC	\$ 2,995.20
SNNE	\$ 3,744.00
SNNL	\$ 2,246.40
SNNT	\$ 1,497.60
SNNV	\$ 449.60
SNNX	\$ 748.80
SNP1	\$ 135.20
SNP2	\$ 224.80
SNPC	\$ 2,995.20
SNPE	\$ 3,744.00
SNPL	\$ 2,246.40
SNPT	\$ 1,497.60
SNPV	\$ 449.60
SNPX	\$ 748.80
SNR1	\$ 142.40
SNR2	\$ 237.60
SNRC	\$ 3,161.60
SNRE	\$ 3,952.00
SNRL	\$ 2,371.20
SNRT	\$ 1,580.80
SNRV	\$ 474.40
SNRX	\$ 790.40
SNS1	\$ 142.40
SNS2	\$ 237.60
SNSC	\$ 3,161.60
SNSE	\$ 3,952.00
SNSL	\$ 2,371.20
SNST	\$ 1,580.80
SNSV	\$ 474.40
SNSX	\$ 790.40
SNT1	\$ 135.20
SNT2	\$ 224.80
SNTC	\$ 2,995.20
SNTE	\$ 3,744.00
SNTL	\$ 2,246.40
SNTT	\$ 1,497.60
SNTV	\$ 449.60
SNTX	\$ 748.80
SNU1	\$ 142.40
SNU2	\$ 237.60
SNUC	\$ 3,161.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SNUE	\$ 3,952.00
SNUL	\$ 2,371.20
SNUT	\$ 1,580.80
SNUV	\$ 474.40
SNUX	\$ 790.40
SNV1	\$ 142.40
SNV2	\$ 237.60
SNVC	\$ 3,161.60
SNVE	\$ 3,952.00
SNVL	\$ 2,371.20
SNVT	\$ 1,580.80
SNVV	\$ 474.40
SNVX	\$ 790.40
SNW1	\$ 7,488.00
SNW2	\$ 7,488.00
SNWC	\$ 24,710.40
SNWE	\$ 26,208.00
SNWL	\$ 22,464.00
SNWT	\$ 18,720.00
SNWV	\$ 7,488.00
SNWX	\$ 11,232.00
SNX1	\$ 90.40
SNX2	\$ 192.00
SNXC	\$ 1,198.40
SNXE	\$ 2,995.20
SNXL	\$ 899.20
SNXT	\$ 599.20
SNXV	\$ 216.00
SNXX	\$ 300.00
SNY1	\$ 142.40
SNY2	\$ 237.60
SNYC	\$ 3,161.60
SNYE	\$ 3,952.00
SNYL	\$ 2,371.20
SNYT	\$ 1,580.80
SNYV	\$ 474.40
SNYX	\$ 790.40
SNZ1	\$ 142.40
SNZ2	\$ 237.60
SNZC	\$ 3,161.60
SNZE	\$ 3,952.00
SNZL	\$ 2,371.20
SNZT	\$ 1,580.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SNZV	\$ 474.40
SNZX	\$ 790.40
SPE-100L-UNLTD	\$ 23,712.00
SPE-10L-UNLTD	\$ 7,904.00
SPE-1L1W	\$ 790.40
SPE-1L-SERVER	\$ 1,264.80
SPE-1L-UNLTD	\$ 2,371.20
SPE-25L-UNLTD	\$ 11,856.00
SPE-2L-UNLTD	\$ 3,161.60
SPE-50L-UNLTD	\$ 15,808.00
SPE-5L-UNLTD	\$ 5,928.00
SPE-AALZ	\$ 632.80
SPE-ACAA	\$ 158.40
SPE-ACE	\$ 790.40
SPE-ACE-10	\$ 2,371.20
SPE-ACE-100	\$ 3,952.00
SPE-ACE-2	\$ 1,185.60
SPE-ACE-25	\$ 3,161.60
SPE-ACE-5	\$ 1,580.80
SPE-ACE-50	\$ 3,952.00
SPE-ACE-ENT	\$ 3,952.00
SPE-BBSDK-1	\$ 1,423.20
SPE-BBSDK-10	\$ 7,904.00
SPE-BBSDK-100	\$ 15,808.00
SPE-BBSDK-2	\$ 2,371.20
SPE-BBSDK-25	\$ 11,856.00
SPE-BBSDK-5	\$ 4,742.40
SPE-BBSDK-50	\$ 14,227.20
SPE-BBSDK-ENT	\$ 15,808.00
SPE-DGIS	\$ 948.80
SPE-DGIS-10	\$ 2,845.60
SPE-DGIS-100	\$ 4,742.40
SPE-DGIS-2	\$ 1,423.20
SPE-DGIS-25	\$ 3,794.40
SPE-DGIS-5	\$ 1,897.60
SPE-DGIS-50	\$ 4,742.40
SPE-DGIS-ENT	\$ 4,742.40
SPE-DHLCSECOM	\$ 95.20
SPE-DHLEAPI-10	\$ 316.80
SPE-DHLEAPI-100	\$ 1,580.80
SPE-DHLEAPI-2	\$ 142.40
SPE-DHLEAPI-25	\$ 632.80
SPE-DHLEAPI-5	\$ 237.60

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SPE-DHLEAPI-50	\$ 948.80
SPE-DHLEAPI-ENT	\$ 3,161.60
SPE-DHLECOMAPI	\$ 95.20
SPE-DHLES-10	\$ 316.80
SPE-DHLES-100	\$ 1,580.80
SPE-DHLES-2	\$ 142.40
SPE-DHLES-25	\$ 632.80
SPE-DHLES-5	\$ 237.60
SPE-DHLES-50	\$ 948.80
SPE-DHLES-ENT	\$ 3,161.60
SPE-DHLXMLPI	\$ 95.20
SPE-DHLXMLPI-10	\$ 316.80
SPE-DHLXMLPI-100	\$ 1,580.80
SPE-DHLXMLPI-2	\$ 142.40
SPE-DHLXMLPI-25	\$ 632.80
SPE-DHLXMLPI-5	\$ 237.60
SPE-DHLXMLPI-50	\$ 948.80
SPE-DHLXMLPI-ENT	\$ 3,161.60
SPE-FEDEX	\$ -
SPE-FSMS	\$ -
SPE-FSP-1	\$ 95.20
SPE-FSP-10	\$ 316.80
SPE-FSP-100	\$ 1,264.80
SPE-FSP-2	\$ 202.40
SPE-FSP-25	\$ 632.80
SPE-FSP-5	\$ 228.00
SPE-FSP-50	\$ 948.80
SPE-FSP-ENT	\$ 3,161.60
SPE-FSPWS-1	\$ 95.20
SPE-FSPWS-10	\$ 316.80
SPE-FSPWS-100	\$ 1,264.80
SPE-FSPWS-2	\$ 202.40
SPE-FSPWS-25	\$ 632.80
SPE-FSPWS-5	\$ 228.00
SPE-FSPWS-50	\$ 948.80
SPE-FSPWS-ENT	\$ 3,161.60
SPE-FT-1	\$ 1,423.20
SPE-FT-10	\$ 7,904.00
SPE-FT-100	\$ 15,808.00
SPE-FT-2	\$ 2,371.20
SPE-FT-25	\$ 11,856.00
SPE-FT-5	\$ 4,742.40
SPE-FT-50	\$ 14,227.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SPE-FT-ENT	\$ 15,808.00
SPE-FTWS-1	\$ 1,423.20
SPE-FWS	\$ -
SPE-GSO	\$ 142.40
SPE-GSO-10	\$ 790.40
SPE-GSO-100	\$ 3,161.60
SPE-GSO-2	\$ 237.60
SPE-GSO-25	\$ 1,580.80
SPE-GSO-5	\$ 474.40
SPE-GSO-50	\$ 2,371.20
SPE-GSO-ENT	\$ 3,952.00
SPE-H1	\$ 790.40
SPE-H2	\$ 1,580.80
SPE-H3	\$ 1,185.60
SPE-HAZFO	\$ 790.40
SPE-HAZFO-10	\$ 2,371.20
SPE-HAZFO-100	\$ 3,952.00
SPE-HAZFO-2	\$ 1,185.60
SPE-HAZFO-25	\$ 3,161.60
SPE-HAZFO-5	\$ 1,580.80
SPE-HAZFO-50	\$ 3,952.00
SPE-HAZFO-ENT	\$ 3,952.00
SPE-HC	\$ 237.60
SPE-HL	\$ 316.80
SPE-HT	\$ 474.40
SPE-HX	\$ 790.40
SPE-LSO	\$ 142.40
SPE-LSO-10	\$ 790.40
SPE-LSO-100	\$ 3,161.60
SPE-LSO-2	\$ 237.60
SPE-LSO-25	\$ 1,580.80
SPE-LSO-5	\$ 474.40
SPE-LSO-50	\$ 2,371.20
SPE-LSO-ENT	\$ 3,952.00
SPE-LTLCZ	\$ 142.40
SPE-LTLCZ-10	\$ 790.40
SPE-LTLCZ-100	\$ 3,161.60
SPE-LTLCZ-2	\$ 237.60
SPE-LTLCZ-25	\$ 1,580.80
SPE-LTLCZ-5	\$ 474.40
SPE-LTLCZ-50	\$ 2,371.20
SPE-LTLCZ-ENT	\$ 3,952.00
SPE-MDC-1	\$ 142.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SPE-MDC-10	\$ 790.40
SPE-MDC-100	\$ 3,161.60
SPE-MDC-2	\$ 237.60
SPE-MDC-25	\$ 1,580.80
SPE-MDC-5	\$ 474.40
SPE-MDC-50	\$ 2,371.20
SPE-MDC-ENT	\$ 3,952.00
SPE-ONT	\$ 142.40
SPE-ONT-10	\$ 790.40
SPE-ONT-100	\$ 3,161.60
SPE-ONT-2	\$ 237.60
SPE-ONT-25	\$ 1,580.80
SPE-ONT-5	\$ 474.40
SPE-ONT-50	\$ 2,371.20
SPE-ONT-ENT	\$ 3,952.00
SPE-RCSFEE	\$ 120.80
SPE-SPEED	\$ 142.40
SPE-SPEED-10	\$ 790.40
SPE-SPEED-100	\$ 3,161.60
SPE-SPEED-2	\$ 237.60
SPE-SPEED-25	\$ 1,580.80
SPE-SPEED-5	\$ 474.40
SPE-SPEED-50	\$ 2,371.20
SPE-SPEED-ENT	\$ 3,952.00
SPE-SS1	\$ 384.00
SPE-T1	\$ 95.20
SPE-T2	\$ 202.40
SPE-TC	\$ 1,264.80
SPE-TE	\$ 3,161.60
SPE-TL	\$ 948.80
SPE-TT	\$ 632.80
SPE-TV	\$ 228.00
SPE-TX	\$ 316.80
SPE-UNLTD	\$ 39,520.00
SPE-UPS	\$ -
SPE-UPSAF-1	\$ 142.40
SPE-UPSAF-10	\$ 790.40
SPE-UPSAF-100	\$ 3,161.60
SPE-UPSAF-2	\$ 237.60
SPE-UPSAF-25	\$ 1,580.80
SPE-UPSAF-5	\$ 474.40
SPE-UPSAF-50	\$ 2,371.20
SPE-UPSAF-API-1	\$ 142.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SPE-UPSAF-ENT	\$ 3,952.00
SPE-UPSAPI	\$ -
SPE-UPS-CCR	\$ 325.60
SPE-UPSCS	\$ -
SPE-UPSDMI-10	\$ 316.80
SPE-UPSDMI-100	\$ 1,264.80
SPE-UPSDMI-2	\$ 224.80
SPE-UPSDMI-25	\$ 632.80
SPE-UPSDMI-5	\$ 228.00
SPE-UPSDMI-50	\$ 948.80
SPE-UPSDMI-ENT	\$ 3,161.60
SPE-UPSMI-1	\$ 135.20
SPE-UPSSP-1	\$ 95.20
SPE-UPSSP-10	\$ 316.80
SPE-UPSSP-100	\$ 1,264.80
SPE-UPSSP-2	\$ 202.40
SPE-UPSSP-25	\$ 632.80
SPE-UPSSP-5	\$ 228.00
SPE-UPSSP-50	\$ 948.80
SPE-UPSSP-ENT	\$ 3,161.60
SPE-UPSTDCBC-1	\$ 1,423.20
SPE-UPSTDCBC-10	\$ 7,904.00
SPE-UPSTDCBC-100	\$ 15,808.00
SPE-UPSTDCBC-2	\$ 2,371.20
SPE-UPSTDCBC-25	\$ 11,856.00
SPE-UPSTDCBC-5	\$ 4,742.40
SPE-UPS-TDCBC-50	\$ 14,227.20
SPE-UPSTDCBC-ENT	\$ 15,808.00
SPE-USPS	\$ -
SPE-USPSCS	\$ -
SS1M	\$ 730.40
SS2M	\$ 1,572.80
SSCA	\$ 158.40
SSD1	\$ 224.80
SSFC	\$ 224.80
SSH1	\$ 790.40
SSH2	\$ 1,580.80
SSHC	\$ 237.60
SSHE	\$ 38,788.00
SSHL	\$ 316.80
SSHT	\$ 474.40
SSHV	\$ 1,185.60
SSHX	\$ 790.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SSJ1	\$ 1,872.00
SSJ2	\$ 2,995.20
SSJC	\$ 26,208.00
SSJE	\$ 74,880.00
SSJL	\$ 18,720.00
SSJT	\$ 11,232.00
SSJV	\$ 3,744.00
SSJX	\$ 5,616.00
SSK1	\$ 374.40
SSK2	\$ 599.20
SSKC	\$ 4,492.80
SSKL	\$ 3,744.00
SSKT	\$ 2,246.40
SSKV	\$ 1,123.20
SSKX	\$ 1,872.00
SSL1	\$ 790.40
SSL2	\$ 3,161.60
SSLC	\$ 23,712.00
SSLE	\$ 39,520.00
SSLL	\$ 15,808.00
SSLN	\$ 2,371.20
SSLS	\$ 1,264.80
SSLT	\$ 11,856.00
SSLV	\$ 5,928.00
SSLX	\$ 7,904.00
SSLZ	\$ 632.80
SSN1	\$ 3,744.00
SSN2	\$ 5,990.40
SSNC	\$ 52,416.00
SSNE	\$ 74,880.00
SSNL	\$ 37,440.00
SSNT	\$ 22,464.00
SSNV	\$ 7,488.00
SSNX	\$ 11,232.00
SSPC	\$ 224.80
SSPT	\$ 249.60
SSR0	\$ 33.60
SSSP	\$ 384.00
SSTSIMPLESINGLE	\$ 1,072.00
SSVS	\$ 495.20
SSY1	\$ 1,423.20
SSY2	\$ 2,371.20
SSYC	\$ 15,808.00

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
SSYE	\$ 15,808.00
SSYL	\$ 14,227.20
SSYT	\$ 11,856.00
SSYV	\$ 4,742.40
SSYX	\$ 7,904.00
SSZ1	\$ 790.40
SSZ2	\$ 1,185.60
SSZC	\$ 3,952.00
SSZE	\$ 3,952.00
SSZL	\$ 3,952.00
SSZT	\$ 3,161.60
SSZV	\$ 1,580.80
SSZX	\$ 2,371.20
SUD1	\$ 224.80
SUF1	\$ 449.60
SUF2	\$ 748.80
SUFC	\$ 3,744.00
SUFL	\$ 2,995.20
SUFT	\$ 2,246.40
SUFV	\$ 1,123.20
SUG1	\$ 449.60
SUG2	\$ 748.80
SUGC	\$ 3,744.00
SUGE	\$ 7,488.00
SUGL	\$ 2,995.20
SUGT	\$ 2,246.40
SUGV	\$ 1,123.20
SUGX	\$ 1,497.60
SUR1	\$ 449.60
SUR2	\$ 748.80
SURC	\$ 7,488.00
SURE	\$ 3,744.00
SURL	\$ 2,995.20
SURT	\$ 2,246.40
SURV	\$ 1,123.20
SURX	\$ 1,497.60
SUU1	\$ 224.80
SW10	\$ 524.80
SW20	\$ 748.80
SWS1	\$ 674.40
SWS2	\$ 973.60
T25B	\$ 724.00
T25C	\$ 850.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
T25D	\$ 1,040.00
T25E	\$ 1,230.40
T25S	\$ 394.40
T2K1	\$ 490.40
T2RH	\$ 850.40
T2RJ	\$ 1,040.00
T2RK	\$ 1,562.40
T2RL	\$ 2,036.00
T2X1	\$ 1,362.40
T2X2	\$ 1,072.00
T2X3	\$ 730.40
T2X4	\$ 602.40
T528	\$ 172.00
T52C	\$ 1,983.20
T52D	\$ 2,931.20
T545	\$ 126.40
T550	\$ 495.20
T56A	\$ 275.20
T56B	\$ 607.20
T56C	\$ 670.40
T5C3	\$ 79.20
T5C4	\$ 37.60
T5F1	\$ 237.60
T5F2	\$ 119.20
T5F8	\$ 324.80
T5FF	\$ 198.40
T5FG	\$ 198.40
T5FM	\$ 149.60
T5L1	\$ 1,291.20
T5L3	\$ 568.80
T5LE	\$ 668.00
T5LP	\$ 1,148.80
T5LX	\$ 1,464.80
T5MC	\$ 34,620.00
T5ML	\$ 20,867.20
T5MX	\$ 4,861.60
T5NL	\$ 79.20
T5PR	\$ 126.40
T5R0	\$ 974.40
T5SC	\$ 7,825.60
T5SL	\$ 4,704.00
T5SU	\$ 126.40
T5SX	\$ 1,099.20

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
T5UC	\$ 552.80
T5VT	\$ 119.20
T5WC	\$ 48.00
T5XC	\$ 2,416.00
T5XE	\$ 973.60
TI0H	\$ 401.60
TI5P	\$ 300.00
TI6P	\$ 300.00
TI9P	\$ 300.00
TRMH	\$ 2,723.20
TRMM	\$ 2,723.20
TRUH	\$ 1,378.40
TRUM	\$ 1,378.40
TSA2	\$ 394.40
TSA3	\$ 552.80
TSA4	\$ 648.00
TSMB	\$ 170.40
TSMC	\$ 170.40
VP50	\$ 495.20
VP51	\$ 495.20
VS27	\$ 328.80
VS28	\$ 155.20
VS42	\$ 490.40
VS43	\$ 790.40
VSDE	\$ 1,312.00
VSDH	\$ 789.60
VSDP	\$ 789.60
VSG1	\$ 32.00
VSG2	\$ 32.00
VSG3	\$ 277.60
VSG4	\$ 1,185.60
VSG5	\$ 1,976.00
VSN1	\$ 395.20
VSNC	\$ 24,660.80
VSNL	\$ 14,860.00
VSNX	\$ 3,478.40
VSX1	\$ 241.60
W9SM	\$ 44.00
WDF1	\$ 216.80
WMAP	\$ 1,406.40
WMAV	\$ 1,939.20
WMAX	\$ 2,646.40
WMDE	\$ 344.80

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
WMDP	\$ 345.60
WMEL	\$ 345.60
WMEM	\$ 873.60
WMFB	\$ 345.60
WMGC	\$ 786.40
WMLC	\$ 254.40
WMM7	\$ 873.60
WMMW	\$ 873.60
WMPR	\$ 1,319.20
WMPS	\$ 873.60
WMSM	\$ 187.20
WMU2	\$ 441.60
WP81	\$ 208.00
WP82	\$ 374.40
WP83	\$ 582.40
WPB5	\$ 54.40
WPCP	\$ 407.20
WPD1	\$ 216.80
WPFA	\$ 46.40
WPMD	\$ 88.00
WPP5	\$ 799.20
WPP6	\$ 1,514.40
WPP7	\$ 2,512.80
WPP8	\$ 1,897.60
WPRA	\$ 1,315.20
WPSA	\$ 162.40
WPSB	\$ 814.40
WPSC	\$ 1,302.40
WPSM	\$ 187.20
WPSP	\$ 260.80
WRAA	\$ 948.80
WRAB	\$ 948.80
WRAC	\$ 474.40
WRAD	\$ 474.40
WRAE	\$ 349.60
WRAF	\$ 349.60
WRAG	\$ 175.20
WRAH	\$ 175.20
WRAJ	\$ 88.00
WRAK	\$ 88.00
WRAM	\$ 516.00
WRAN	\$ 516.00
WRAP	\$ 258.40

**PRICING BELOW REFLECTS PITNEY BOWES PRICE LIST XM  
COMMERCIAL MSRP PRICING DISCOUNTED BY 20%**

<b>SMA Item</b>	<b>Renewal Price</b>
WRAQ	\$ 258.40
WRAR	\$ 129.60
WRAT	\$ 129.60
WRAU	\$ 765.60
WRAV	\$ 765.60
WRAW	\$ 383.20
WRAX	\$ 383.20
WRAY	\$ 192.00
WRAZ	\$ 192.00
WRBP	\$ 948.80
WRBQ	\$ 1,081.60
WRBR	\$ 948.80
WRBT	\$ 901.60
WRBU	\$ 765.60
WRBX	\$ 374.40
WRBY	\$ 582.40
WRBZ	\$ 208.00
WRCA	\$ 948.80
WRCD	\$ 474.40
WRCF	\$ 237.60
WRCH	\$ 4,592.80
WRCJ	\$ 2,296.80
WRCL	\$ 1,148.80
WRCN	\$ 566.40
WRCP	\$ 283.20
WRCR	\$ 141.60
WRCT	\$ 2,296.80
WRCV	\$ 1,148.80
WRCX	\$ 574.40
WRDA	\$ 832.00
WRDC	\$ 416.00
WRDE	\$ 208.00
WRDG	\$ 1,664.00
WRDH	\$ 832.00
WRDI	\$ 416.00
WSMS	\$ 828.00
WSMT	\$ 1,240.00
WSSB	\$ 162.40
Z6ME	\$ 566.40
Z6MG	\$ 987.20