



# 2021 USPS® Rates\*

First-Class Mail	Retail rate	SendPro® rate
First-Class Letter – up to 1 ounce	\$0.55	\$0.51
First-Class Flat – up to 1 ounce	\$1.00	\$1.00
Each additional ounce (Letters/Flats)	\$0.20	\$0.20
Postcard	\$0.36	\$0.36

Priority Mail®	Retail Rate	SendPro Rate	Savings
Flat-Rate Envelope	\$7.95	\$7.40	\$0.55 (6.9%)
Small Flat-Rate Box	\$8.45	\$7.90	\$0.55 (6.5%)
Medium Flat-Rate Box	\$15.50	\$13.75	\$1.75 (11.3%)
Large Flat-Rate Box	\$21.90	\$19.30	\$2.60 (11.9%)
1lb, Zone 1/2	\$7.70	\$7.16	\$0.54 (7.0%)
10lbs, Zone 4	\$21.20	\$12.65	\$8.55 (40.3%)

Priority Mail Express®	Retail Rate	SendPro Rate	Savings
Flat-Rate Envelope	\$26.35	\$22.75	\$3.60 (13.7%)
Large Flat-Rate Envelope	\$26.50	\$22.95	\$3.55 (13.4%)
Padded Flat Rate Envelope	\$26.95	\$23.25	\$3.70 (13.7%)

First-Class Package Service (Zone 1/2)	Retail Parcels	SendPro Rate	Savings
1- 4 oz	\$4.00	\$3.01	\$0.99 (24.8%)
5 – 8 oz	\$4.80	\$3.46	\$1.34 (27.9%)
9 – 12 oz	\$5.50	\$4.04	\$1.46 (26.5%)
13 to 15.999 oz.	\$6.25 (only up to 13 oz)	\$5.19	\$1.06 (17.0%)

Other Shipping Services	
Media Mail (single piece, up to 1lb)	\$2.80
Library Mail (single piece up to 1lb)	\$2.66
Parcel Select (Zone 1/2, up to 1lb)	\$6.92
Retail Ground (Zone1/2, up to 1lb)	\$7.70

Extra Services	
Certified Mail™	\$3.60
Return Receipt - Electronic (E-RR)	\$1.75
Return Receipt - Retail	\$2.85
Restricted Delivery	\$9.15

## Ways to save

With your Pitney Bowes sending device or SendPro® online, you automatically **save 4 cents on every letter** you send vs. First Class retail stamps.

Seamlessly access **USPS Commercial Base discounts up to 40.3%** by printing USPS shipping labels (IMpb) from the shipping app on your device or by using SendPro Online.

Avoid the addition ounce increase on First-Class letters by reducing the weight of your envelopes. Explore duplex printing (printing on both sides of a page) and/or eliminate expensive inserts by adding messaging directly to your document.

Take advantage of **postal discounts on mailings of 500 letters or more**. Presort/automation rates give you the same discounted rate for letters up to 3.5 ounces. Qualify for these discounts with Pitney Bowes software, **Mailstream on Demand** outsourced print to mail service, or **Pitney Bowes Presort Services**.

**Certified Mail with Electronic Return Receipt (E-RR)** offers the same benefits of the traditional "Green Card" without the need for manual processing. With E-RR all signatures are stored digitally and you **save \$1.10 per piece**.

**Learn more at [pb.com/postalinfo](https://pb.com/postalinfo)**

\*Effective January 24, 2021

# Your USPS® savings are built in with SendPro®

Here's how one customer **saved almost 14% in one month\*** by switching from USPS retail rates to SendPro.

First-Class Mail®							
	Weight	Zone	Retail rate	SendPro rate	# pieces	Retail total	SendPro total
First-Class™ letter	1 oz.	na	\$0.55	\$0.51	50	\$27.50	\$25.50
First-Class™ letter	3 oz.	na	\$0.95	\$0.91	20	\$19.00	\$18.20
First-Class™ postcard	1 oz.	na	\$0.36	\$0.36	100	\$36.00	\$36.00
<b>TOTAL</b>						<b>\$82.50</b>	<b>\$79.70</b>
Priority Mail®							
	Weight	Zone	Retail rate	SendPro rate	# pieces	Retail total	SendPro total
Flat-rate envelope	1 lb.	2	\$7.95	\$7.40	2	\$15.90	\$14.80
Medium flat-rate box	1 lb.	1	\$15.50	\$13.75	12	\$186.00	\$165.00
Mid-sized box	10 lb.	4	\$21.20	\$12.65	2	\$42.40	\$25.30
<b>TOTAL</b>						<b>\$244.30</b>	<b>\$205.10</b>
Priority Mail® Express							
	Weight	Zone	Retail rate	SendPro rate	# pieces	Retail total	SendPro total
Flat-rate envelope	2 lb.	1	\$26.35	\$22.75	2	\$52.70	\$45.50
<b>TOTAL</b>						<b>\$52.70</b>	<b>\$45.50</b>
First-Class™ Package Service							
	Weight	Zone	Retail rate	SendPro rate	# pieces	Retail total	SendPro total
Package	8 oz.	1	\$4.80	\$3.46	7	\$33.60	\$24.22
<b>TOTAL</b>						<b>\$33.60</b>	<b>\$24.22</b>

First-Class Mail savings: **\$2.80**

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Priority Mail savings: **\$39.20**

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Priority Mail Express savings: **\$7.20**

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First-Class Package Service savings: **\$9.38**

**Grand total monthly savings: \$58.58**

\*Information based on 2020 USPS rates.

